



“ A” Re- accredited By NAAC
(2014) with CGPA-3.16

SHIVAJI UNIVERISTY, KOLHAPUR-416 004. MAHARASHTRA

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शिवाजी विद्यापीठ, कोल्हापूर - ४१६ ००४.

दुरध्वनि: (इंपीएबीएक्स) २६०९००० विस्तारीत . २६०९०९४)

फॅक्स : ००९१-०२३१-२६९१५३३ व २६९२३३३.

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Ref.No./SU/BOS/Commerce/2236

Date : 16.06.2015

The Principal
Dhananjayrao Gadgil College of Commerce
Satara.,

Subject: Regarding Syllabi & Nature of Question Paper of B. Com. Part-II
(Semester-III & IV) Bank Management (Entire) under the Faculty
of Commerce.

Sir/Madam,

With reference to the subject mentioned above, I am directed to inform you that the university authorities have accepted and granted approval to the Syllabi & Nature of Question Paper of B. Com. Part-II (Semester III & IV) Bank Management (Entire) under the Faculty of Commerce.

This syllabi will be implemented from the academic year 2015-16 (i.e. from June 2015) onwards. A soft copy (C.D.) containing the syllabus is enclosed herewith. This syllabi is also available on university website www.unishivaji.ac.in.

You are, therefore requested to bring this to the notice of all students and teachers concerned.

Thanking you,

Yours faithfully

Sd/-

Dy. Registrar

Encl: -As above.

Copy to:-

1. Dean, Faculty of Commerce
 2. Chairman, Board of Business Economics
 3. Appointment Section
 4. B.Com. Section
 5. Affiliation Section (U.G.)
 6. Computer Centre
 7. P.G. Admission
 8. Meeting Section
 9. P.G.Seminar
 10. Eligibility Section
- } For information
- } For information & necessary action.



Shivaji University Kolhapur

B.Com. Part-II

Bank Management (Entire)

Syllabus Introduced from June 2015

Course Structure

Paper No	Sem-III	Paper No	Sem-IV
301	Accountancy Paper-III	401	Accountancy Paper-IV
302	Human Resource Management	402	Organizational Behaviour
303	Business Economics Paper-III	403	Business Economics Paper-IV
304	Business Mathematics	404	Business Statistics
305	Banking Paper-V	405	Banking Paper-VII
306	Banking Paper-VI	406	Banking Paper-VIII
307	Environmental Studies (Additional subject as per University Rules)		

Shivaji University Kolhapur

B.Com. Part-II

Bank Management (Entire)

Semester-III

Paper No-301

Accountancy Paper-III

Objectives-

To understand Financial Accounting, Corporate Accounting and Cost Accounting.

Unit-I- Rectification of errors- Meaning , types of errors , rectification of errors occurring after preparation of Trial Balance and Balance Sheet, Depreciation- Meaning-types of depreciation-SLM and WDV Straight Line Method written Down value change in the method of depreciation

Unit-II- Accounts from incomplete records-preparation of Final accounts from incomplete records- conversion from single entry into double entry.

Unit-III- Meaning and importance of cost Accounting- elements of cost- preparation of cost sheet-Material Issue pricing-meaning-types of material issues- FIFO, LIFO, simple and weighted average price.

Unit-IV- Company Accounts-Meaning and features of Company- types of share and shares capital-Preparation of final Accounts (Vertical format only)

Reference:-

- 1- Gupta R.L. and Gupta V.K. principles and practice of Accountancy.
- 2- Shukla and Grewal- Advanced Accounts
- 3- Jain Narang- Advanced Accounting
- 4- Maheshwari and Maheshwari - An Introduction to Accountancy.
- 5- Cost Accounting- Methods and practice-B.K.Bhar
- 6- Cost Accounting- problems and solutions-Khanna, pandey Ahuja
- 7- Cost Accounting- Jain Narang

Nature of Question Paper

Total Marks-50

Instruction- 1- All questions are compulsory

2- Use of calculator is allowed

Q-1 Problem on common Data

20 Marks

a)

b)

Q-2 Attempt any two from ABC

20 Marks

A) Independent Problem

B) Independent Problem

C) Independent Problem

Q-3 Write short Notes (Any two out of four)

10 Marks

B.Com. Part-II
Bank Management (Entire)
Semester-III
Paper No-302
"Human Resource Management

- Unit- 1- An overview HRM- 10**
Meaning nature, Objectives, Functions importance of HRM. The changing role of HRM
- Unit- 2- HR Acquisition & Development 20**
a- HR Planning - Meaning, Objectives & process
b-Recruitment - Meaning, Sources- Traditional and Modern - factors affecting recruitment function.
c- Selection-Meaning, Essentials of selection, selection procedure
d-Training & Development - Meaning, Objectives & methods of employee training. Executive development
- Unit- 3- HR Compensation Management 15**
A- Methods of wage payments -Time wage-Piece wage method and incentive plans. Fringe benefits.
B- Performance Appraisal- Meaning, importance and Methods - Traditional and Modern.
- Unit- 4- International HRM- 15**
Meaning, importance, factors to be considered in international HRM. Differences between domestic HRM and international HRM Impact of globalisation and Information and Communicate Technology (ICT) on international HRM- Recent Trends in HRM
- References-**
- 1- Personnel Management- Dale S. Beach.
 - 2- HRM-D'Cenzo Robinson
 - 3- Geometry if HR -Sadri S. Jayashree S, & Ajagaonkar
 - 4- HRM-K .Ashwathappa
 - 5- HRM- V.S.P.Rao
 - 6- HRM-Patnaik
 - 7- Essentials of HRM- Indranil Mutsuddi
 - 8- Personnel & HRM - PSuhba Rao
 - 9- HRM-Gary Dessler.

B. Com. Part-II
Bank Management (Entire)
Semester-III
Paper No-303

Business Economics Paper-III

Objectives-

- 1) To study the basic concepts and theories in Macro economics.
- 2) To create awareness of Macro economic policies and changes in various Macro economic theories.

Unit I - Macro Economics – Meaning- Nature, -Scope, -Significance and limitations (10 Lectures)

Unit II – National Income (15 Lectures)

A) **Meaning and concepts--GDP,GNP NNP, Personal Income, Disposable income, Per Capita Income, National income at current and constant prices.**

B) Methods of computing National income and it's difficulties -

- 1) Production Method
- 2) Income Method
- 3) Expenditure Method

Unit III—Value of Money (15 Lectures)

A) Concept of value of money-Quantity theory of money-Transaction Approach- Cash Balance Approach

B) Inflation--Causes--Effects--Control

C) Index Number--Meaning and construction of simple and weighted index number

Unit IV –Output and Employment (20 Lectures)

A) J. B. Say's law of market

B) Consumption Function--Average and marginal propensity to consume- factors influencing Consumption function.

C) The investment multiplier

D) Investment Function – Marginal Efficiency of capital –factors determining MEC

Reference Books

1. Monetary Theory –Varsh M. C
2. principals of Economics Agarwal H.S.
3. Advanced Economics Theory Jhingan M L.
4. Economics – Benkam
5. Theory of International trade Haberler
6. Economics of J.M. Keynes ,Dillard Dudley
7. Economics 114 Ed by P.A. Samuelson and Willam D.Nordhan
(McGraw Hill International)
8. An introduction to positive economics ,R.G. Lipsey and k.A. Criyatal
(8th ed) ELBS,Oxford University Press.
9. Monetary Theory K.K.Dewett
10. Modern Economic theory D.M.Mithani

B.Com. Part-II
Bank Management (Entire)
Semester-III
Paper No-304
BUSINESS MATHEMATICS

Unit-1: SETS

16

- 1.1 Meaning of a set.
- 1.2 Methods of describing of a set.
 - 1.2.1 Tabular form
 - 1.2.2 Set builder form
- 1.3 Types of a set
 - 1.3.1 Finite set, Infinite set, Empty set, Subset, Universal set.
 - 1.3.2 Equal sets, Disjoint sets, Complementary set.
- 1.4 Operation on Sets
 - 1.4.1 Union of sets
 - 1.4.2 Intersection of sets
 - 1.4.3 Difference of sets.
- 1.5 De Morgan's Laws (without proof).
- 1.6 Venn diagram.
- 1.7 Cartesian product of two sets.
- 1.6 Idempotent laws, Identity laws, Commutative Laws, Associative laws, Distributive laws, Inverse laws, Domination Laws, Absorption laws, Involution laws.
- 1.7 Duality.
- 1.8 Examples based on above.

Unit-2 Permutation and Combination

10

- 2.1 Meaning of Factorial of a number.
- 2.2 Meaning of Permutation and Combination.
- 2.3 Statement of Fundamental Principle of Counting.
- 2.4 Determination of number of permutations of n objects taken r at a time (when all n objects are different).
- 2.5 Determination of number of combinations of n objects taken r at a time (when all n objects are different).
- 2.6 Examples.

Unit-3 MATHEMATICAL LOGIC

17

- 3.1 Introduction.
- 3.2 Meaning of Statement (Proposition).
- 3.3 Simple and compound statements.
- 3.4 Truth values of a statement.
- 3.5 Law of excluded middle.
- 3.5 Logical Operations: Negation, Conjunction, Disjunction, Implication, Double Implication.
- 3.6 Equivalence of Logical statements.
- 3.7 Truth Tables and construction of truth tables.
- 3.8 Converse, Inverse and Contra positive.
- 3.9 Statement forms: Tautology, Contradiction, Contingency.
- 3.10 Duality, Laws of logic : Idempotent laws, Commutative laws, Associative laws, Identity laws, Involution laws, Distributive laws, Complement laws, De Morgan's laws.
- 3.11 Argument : Valid and Invalid arguments.
- 3.12 Examples based on above.

Unit-4 Matrices

17

- 4.1 Meaning of a matrix, Order of matrix.
- 4.2 Types of matrices
 - 4.2.1 Row matrix, Column matrix, Null matrix, Unit matrix
 - 4.2.2 Square Matrix, Diagonal matrix, Scalar matrix,
 - 4.2.3 Symmetric matrix, Skew - symmetric matrix
 - 4.2.4 Transpose of a matrix, Singular matrix, Non – singular matrix.
- 4.3 Algebra of matrices
 - 4.3.1 Equality of matrices
 - 4.3.2 Scalar Multiplication of matrix
 - 4.3.3 Addition of matrices, Subtraction of matrices
 - 4.3.4 Multiplication of matrices.
- 4.4 Minor, Cofactor, Adjoint of a matrix, and Inverse of a square matrix (Adjoint method).
- 4.5 Examples based on above.

Reference Books :

- Business Mathematics by G.V, Kumbhojkar
- Business Mathematics by G. R Venna, New Age International Publishers, New Delhi.
- Business Mathematics by Dr. Ramesh Dixit & Dr. Jinendra Jain, Himalaya Publishing.
- Business Mathematics by Sancheti & Kapoor, Sulthan Chand & Co. New Delhi.

**B.Com Part-II
Bank Management (Entire)
Sem. III
Paper No 305
Corporate Banking Paper- V**

Objectives –

1. Students should know the Concept, Nature & Functions Corporate Banking.
2. Students should know the Functioning & Progress of Corporate Banking.
3. Student should take Information about Corporate Banks in India and Abroad.
4. Students should know the Impact of Corporate Banks on Economic Development of Developing & Developed Countries.

Unit – Corporate Banking

- A. Meaning and Importance of Corporate Banking.
- B. Various Services Provided through Corporate Banking – Salary Payment, Debt Management, Factoring and Forfeiting – Business Advisory.
- C. Offshore Banking Services and Forex Management.
- D. Corporate Deposits – Importance and Nature of Deposits.

Unit – II Corporate Finance

- A. Meaning, Nature and Importance.
- B. Meaning and Nature of Working Capital Finance.
- C. Nature of Import-Export Finance.
- D. Corporate Debt Restructuring Services.

Unit – III Investment Banking

- A. Meaning, Evolution and Scope of Investment Banking.
- B. Meaning and Functions of Merchant Banking Services.
- C. Meaning and Nature of Venture Capital.
- D. Meaning, Nature and Importance of Lone Indications.

Unit – IV Project and Infrastructure Finance

- A. Meaning and Characteristics of Project Finance.
- B. Project Finance, Appraisal System and Procedure.
- C. Sources of Project Finance.
- D. Problems Related to Project Finance.

Reference Books

1. Bank Management – Desai Vasant.
2. Mathav S B. Financial Management (2013), Mac-Millan Publications.
3. Yadhav S. S. Foreign Exchange Markets (Latest Edition) Mac-Millan Publications.
4. Indian Institute of Banking & finance – Corporate Banking. Mac-Millan Publications.
5. IIBF – International Corporate Finance. Mac-Millan Publications.

B.Com. Part-II
Bank Management (Entire)
Sem. III
Paper No 306
RETAIL BANKING Paper- VI

Objective: The curriculum is designed to provide the student with adequate knowledge about retail banking and its products, the retail banking segment and the process for managing retail credit.

Unit No 1: INTRODUCTION TO RETAIL BANKING

- 1.1: History, definition and concept of Retail Banking
- 1.2: Change in banker's perception about Retail banking and acceptance of Retail

banking

1.3: Importance of Retail banking to Indian Economy

1.4: Difference between Retail banking, Private banking and Corporate banking

Unit No 2: RETAIL BANKING ACTIVITIES

2.1: Broad categories of Retail banking products and services

2.2: Deposit Products

2.3: Loans- Personal, Consumer, housing, Educational and Gold etc.

2.4: Approval process for retail loans

Unit No 3: MARKETING OF RETAIL BANKING PRODUCTS

3.1: Retail Strategies- Tie up with institutions for personal loans/Credit card/Vehicle loan/Educational loan etc.

3.2: Delivery Channels- Branch, Extension counters, ATM, Internet Banking

3.3: Customer Relationship Management- Role and impact

3.4: Regulations and Compliance for Retail banking- Static information, Account Opening

Unit No 4: ISSUES RELATED TO RETAIL BANKING

4.1: Securitization

4.2: Trends in retailing- Insurance, D-mat services, online banking etc.

4.3: Recovery of Retail loans- Defaults, Rescheduling, recovery process etc.

4.4: Recovery Agents- RBI guidelines

Reference Books:

1. The Art of Vetter Retail Banking, Croxford, Hugh et al. John Wiley and sons Inc- 2005

2. Achieving Excellence in Retail Banking, Leichtfuss, Reinhold, John Wiley and sons- 2003



B.Com. Part-II
Bank Management (Entire)
Semester-IV
Paper No- 401
Accountancy Paper-IV

Objectives-

1-To acquaint the students with the meaning and process of Auditing.

2- To introduce the students with the computation of taxable income from salary & business

Unit-I - **Introduction to Audit:** Meaning and Role of Audit, Types of Audit Internal and External /Statutory Audit, Continuous and Periodic Audit, Internal check

Unit-II- **Process of Audit:** Vouching, Verification and Valuation of Assets and Liabilities, Preparation of Audit Report, Clean and Qualified Audit Reports.

Unit-III- **Income Tax:** Important Definitions, Exemptions u/s 10 Deductions from total Income under chapter VI-A, Different Heads of income.

Unit-IV- **Computation of Taxable Income from salary and Business and profession:** Deductions allowable for business and Professions.

Reference Books

- 1- Practical Auditing -Ghatalia, Spicer & Pogglar
- 2- Practical Auditing- B.N. Tondon
- 3- Counterparty Auditing-Kamal Gupta
- 4- Students Guide To Income Tax-Dr. Vinod singhania.
- 5- Income Tax-A simple Approach-Dr. Prakash Hereker
- 6- Income Tax Law & practice- Dinkar Pagare

Nature of Question Paper

Total Marks-50

Instruction- 1- All questions are compulsory

2- Use of calculator is allowed

Q-1 Essay Type Question (Audit)	10 Marks
Q-2 Essay Type Question (Income Tax)	10 Marks
Q-3 Short Notes (Any two out of Three) (Audit)	10 Marks
Q-4 Problem (Income Tax)	10 Marks
Q-5 Problem (Income Tax)	10 Marks

B.Com. Part- II
Bank Management (Entire)
Semester IV
Paper No. 402
Organisational Behaviour

Objectives:

1. To make students aware about individual and group behavior at work place.
2. To familiarize students about impact of technology at work place.
3. To provide knowledge about E-Organization.

Unit-1: Basics of Organizational Behaviour: Evolution of an organizational behavior, Hawthorne studies, meaning, definitions, characteristics and significance of OB. Disciplines contributing to OB. (10)

Unit- 2: The Individual and The Group: Individual ability, learning, theories of learning.

Attitudes – components of attitudes, major job attitude.

Personality – meaning, stage of personality development.

Perception – perceptual process, perceptual destruction, perception and individual decision making.

Group – meaning, definition, characteristics, types. Stages of group development. Factors influencing group performance. (20)

Unit-3: Organizational Behaviour in an E-World: concept of E-Organization, E-Business, E- Commerce. Uniqueness of E-Organization.

E-Organization and individual behaviour – emotions, ethics and privacy. Impact of E-Organization on group behaviour – decision making, building trust, politics and networking, sexual harassment and verbal abuse. E-Organizations and organizational systems – team structures, work design, employee selection, work life balance.

Unit-4: The Organizational System and Managing Change: organizational designs Conditions affecting multinational operations – social, legal and ethical, political, economic and individual differences.

Change – change at work – nature, response to change, costs and benefits. Resistance to change – nature and effects, reasons for resistance, types of resistance, benefits of resistance. Implementation of change successfully. Organizational culture, organizational development – development techniques. **(15)**

References:

1. Robbins Stephen P., Organizational Behavior, 9th Edition, Prentice Hall Publication, new Jersey.
2. Robbins Stephen P., Judge Timonthy A. and Sanghi Seems, Organizational Behavior, Person Education, 13th Edition.
3. Newstrom John W., Organizational Behavior: Human Behavior at work, McGraw-Hill India, 12th Edition, Ninth Reprint 2010.
4. Luthans Fred, Organizational Behavior, McGraw Hill International Edition, 11th Edn. 2008.
5. Aswathappa K., Organizational Behavior, Himalaya Publishing House, New Delhi, 8th revised edn.
6. Keith Devis and John Newstorm, Human Behavior at work.
7. P.Subba Rao, 'Management and Organizational Behavior, Himalaya Publishing House, 1st edn, 2004.

B.Com. Part- II
Bank Management (Entire)
Semester—IV
Paper No-403
Business Economics Paper-IV

Unit—I Business Cycles **(8 Lecture)**

- A) Meaning and Phases
- B) Theories of Trade cycles—Hawtrey—Schumpeter,-and Keynes.
- C) Control of trade cycles

Unit—II Public Finance **(22 Lecture)**

- A) Meaning-Nature-and scope of public finance—The principal of maximum social advantage.
- B) Direct and Indirect taxes-Merits and demerits -Concepts & Meaning of Value Added Tax (VAT)
- C) Public Expenditure—Causes of growth in public expenditure—Effects of public expenditure
- D) Public Debt—Causes of Growth and Effects of public debt
- E) Budget -Meaning and Types

Unit III—International Trade **(10 Lecture)**

- A) Advantages and Disadvantages – ,Ricardian theory of international trade— Terms of trade, Factors influencing terms of trade
- B) Balance of Payment – Disequilibrium Causes-and Remedies

Unit IV—Foreign Exchange – **(10 Lecture)**

- A) Exchange rates—Fixed and Floating -Spot and Future
- B) Purchasing Power parity theory

Reference Books

1. Monetary Theory –Varsh M. C
2. principals of Economics Agarwal H.S.

3. Advanced Economics Theory Jhingan M L.
4. Economics – Benkam
5. Theory of International trade Haberler
6. Economics of J.M. Keynes ,Dillard Dudley
7. Economics 114 Ed by P.A. Samuelson and Willam D.Nordhan
(McGraw Hill International)
8. An introduction to positive economics ,R.G. Lipsey and k.A. Criyatal
(8th ed) ELBS,Oxford University Press.
9. Monetary Theory K.K.Dewett
10. Modern Economic theory D.M.Mithani

Semester-IV
Paper No-404
BUSINESS STATISTICS

Unit-1: Introduction to Statistics:	14
Meaning of word Statistics, Primary and secondary data, Qualitative and Quantitative data, Discrete and continuous data, Sampling Techniques: Need and meaning, Definition of population, Sample and Sampling, Advantages of sampling method over Census method. Methods of Sampling: Simple random sampling (SRSWR and SRSWOR), Stratified random sampling(concept only)	
Unit-2 Measures of Central Tendency and Dispersion:	16
Concept of Central tendency and Dispersion, Requirements of good statistical average, Definitions of Arithmetic Mean, Median and Mode, Empirical relation between mean, median and mode. Absolute and Relative measures of dispersion, Mean Deviation, Standard Deviation and their relative measures, Combined mean and combined S.D. for two groups, Variance and Coefficient of Variation(C.V.), Merits and demerits of mean, median, mode and S.D., Numerical Examples.	
Unit-3 Probability:	14
Definitions of various terms used in probability, Classical definition of probability and examples based on it, Addition and Multiplication laws of probability(without proof), Conditional probability, Examples of probability without use of permutations and combinations.	
Unit-4 Index Numbers:	16
Need and Meaning of Index numbers, Problems involved in Construction of index numbers, Price, Quantity and Value based index numbers, Simple (unweighted) I. Numbers by aggregate method and average of relatives by A.M., Weighted I. numbers: Lasperye's, Paasche's and Fishers I. numbers, Numerical Examples.	

Reference Books :

Business Statistics by S. S. Desai.

Business Statistics by G. V. Kumbhojkar.

Introduction to Mathematical Statistics by S. C. Gupta.

Business Statistics by G. C. Beri.

Note: Use of Nonprogrammable calculator is allowed.

B.Com. Part-II
Bank Management (Entire)

Sem. IV

Paper-405

INTERNATIONAL BANKING Paper VII

UNIT – I

- A. International banking Vis – a – Vis Domestic Banking
- B. Foreign Trade Financing – International Financial Transactions: Lending and Borrowing across borders.
- C. Correspondent Banking and inter - Bank Banking
- D. Risks involved in foreign trade finance: Country risk, Currency risk, Exchange risk, legal risk

UNIT II

- A. Global Trends and developments in International Banking
- B. International Financial Centres, Offshore Banking Units
- C. Profitability of International Banking operations
- D. International Financial Institutions : IMF, IBRD, BIS, IFC, ADB

UNIT III

- A. Fundamental Principles of Lending to MNCs, documentation and Monitoring
- B. International Credit Policy Agencies and Global Capital Markets
- C. Laws governing trade finance viz, FEMA, NI Act, Indian stamp Act
- D. various facilities to exporters and importers including project finance, Forfeiting and Factoring

UNIT IV-

- A. Various Aspects of International Trade,
- B. Government policies, DGFT and their schemes, Customs procedures, Banks' role in implementing these policies and schemes
- C. Role of Banks, including EXIM Bank, in financing Foreign Trade,
- D. Documents used in trade- bill of exchange, invoice, Airways bill, Insurance policy.

Reference Books:

1. The Art of Vetter Retail Banking, Croxford, Hugh et al. John Wiley and sons Inc- 2005

2. Achieving Excellence in Retail Banking, Leichtfuss, Reinhold, John Wiley and sons- 2003

B.Com. Part II
Bank Management (Entire)
Semester IV
Paper-406
Development Banks - Paper VIII

Unit I –

Meaning and Concept of Development banks. Features and objectives of Development Banks

Unit II

Functions of Development banks – Financial functions and Promotional functions – Difference between Development banks and Commercial banks. Structure of Development Banks in India - Role of Development banks in India.

Unit III

Working of Development banks in India-Industrial Development bank of India –IDBI, Industrial Finance Corporation of India – IFCI, Industrial Credit and Investment Corporation of India ICICI,- Small Scale Industrial Development Bank of India-SIDBI, Industrial Investment Bank of India- IIBI.

Unit IV

The national small Industries Corporation (NSIC) State Financial Corporation (SFC^S) National Bank for Agricultural and Rural Development (NABARD) Land Development Banks (LDB^S)

Problems of Development Banks in India – Measures to strengthen Development Banks.

References

- 1 Bhasin Niti, “ Banking Development in India”-1947 to 2007,New Century Publication, New Delhi.
- 2 Datta and A. Mahajan , “Indian Econom”, Ed. 2013, S.Chand and company , New Delhi.
- 3 Mithani D.M. , “Money, Banking, International Trade and Public Finance”, Himalaya Publishing House, New Delhi.

Subject- All paper [Except Accounting

Marks 50

Instructions:-

- 1) All Questions carry equal marks.
- 2) Attempt any five Questions out of seven.

Q.No.1	Write Short Answers (Attempt Two out of Three) (Five marks each)	10 Marks
Q.No.2	Long Answer	10 Marks
Q.No.3	Long Answer	10 Marks
Q.No.4	Long Answer	10 Marks
Q.No.5	Long Answer	10 Marks
Q.No.6	Long Answer	10 Marks
Q.No.7	Write Short Notes (Attempt Two out of Three) (Five marks each)	10 Marks