

MEMORANDUM OF UNDERSTANDING

PARTIES	
SPJIMR	S.P. Jain Institute of Management & Research Baratiya Vidya Bhavan, Mumbai
Shivaji University	Shivaji University, Kolhapur

BACKGROUND
<p>SPJIMR is a leading school of management in the heart of India's financial centre of Mumbai. We were inaugurated in 1981 by the then British Prime Minister, the Rt. Hon. Margaret Thatcher, and have grown over the years to be recognised as one of the top 10 business schools of India. It is part of the Bharatiya Vidya Bhavan and functions as an autonomous Institute with entrepreneurial agility. Its mission is to influence practice and promote value-based growth. SPJIMR has built on this mission through pedagogic innovations and pioneering programmes, which have helped it stand out for its unique and distinctive path in management education.</p> <p>Legacy</p> <p>SPJIMR was an insignificant and little known place, literally and figuratively, when it started in 1981. With the efforts of its leadership, faculty and staff it has now become a giant of an institution that sits among the top 10 schools of management in India.</p> <p>SPJIMR is positioned as an institution with a difference, noted for a good mix of Western efficiency and Eastern ethos within an ecosystem that encourages performance with purpose. The institute plans to build on the present and take it to new heights.</p> <p>Programmes</p> <p>SPJIMR offers a wide variety of programmes and courses for postgraduates, executives, entrepreneurs, non-profits, and government and family businesses.</p> <ul style="list-style-type: none">▪ Two year Post Graduate Diploma in Management (PGDM)▪ Post Graduate Family Managed Business (PGFMB)▪ 15-month Post Graduate Programme in Management (PGPM)▪ Post Graduate Executive Management Programme (PGEMP)▪ Post Graduate Global Management Programme (GMP)▪ Post Graduate Programme in Development Management (PGP-DM) <p>Two new programmes were launched in 2016</p> <ul style="list-style-type: none">▪ Post Graduate Management Programme for Women (PG-MPW)▪ Fellow Programme in Management (FPM). <p>The Institute runs several short term programmes like the:</p> <ul style="list-style-type: none">▪ Post Graduate Certificate in Advanced Project Management▪ Doing Business in India (DBI)▪ Start Your Business (SYB) and Grow Your Business (GYB)▪ Management Development Programmes (MDPs).

The PGDM, PGPM and FPM programmes are approved by the All India Council for Technical Education (AICTE).

Our Five Non-Classroom Learning Initiatives

1. **Abhyudaya** - Abhyudaya is a unique pedagogic innovation that aims to foster social responsibility among B-school students through experiential learning.
2. **ADMAP** - The Assessment and Development of Managerial and Administrative Potential (ADMAP). The Assessment and Development of Managerial and Administrative Potential (ADMAP)
3. **DOCC** - Development of Corporate Citizenship, or DOCC, is a course that aspires to sensitise our participants to the Indian ethos and culture by working as a partner with development programmes and projects in the non- profit sector and related stakeholders.
4. **PG Lab**- The Personal Growth Lab is a comprehensive course that helps build personal leadership and team skills through indoor and outdoor activities, psychometric tests and experiential exercises.
5. **Science of Spirituality** – This course enables participants to learn to “manage the self” so that they become better managers of processes and people. It draws heavily on Indian Philosophy as well as modern Psychology.

Shivaji University is committed to meet the Educational, Social, Cultural & Economic needs of the region and the nation to create a just and Humane Society.

It is dedicated to promote and foster a culture of high quality teaching and learning and to serve societal needs by encouraging, generating and promotion excellence in research and extension activities.

The University's goals are :

- To make relentless efforts for the spread of university education among classes and communities, which are socially and educationally underprivileged.
- To make special provision and for disseminating knowledge and promoting arts and culture in rural areas.
- To supervise and control the conduct and discipline of the students of the university and to make arrangements for promoting their health and general welfare.
- To create a fine band of capable young researchers/teachers with great thirst for knowledge and scientific curiosity.
- To promote the study and research of the Marathi language and the history of Maharashtra.
- To provide opportunities to the University community to reach his/her highest personnel and professional capability.
- To develop the personality and character of students by value education.

Department of Commerce and Management - M.B.A. Unit

The MBA Unit is established in 2004. The department offers full time MBA and Ph.D programmes. The MBA course is approved by AICTE. The intake capacity of MBA is 60. The MBA course is of two years, divided in four semesters. Each semester is having eight subjects which includes one paper of project report & viva. The department offers dual specialization for

MBA students. The department is following credit system from June 2008. Admission to M.B.A course is done through CET conducted by Director Of Technical Education, Mumbai.

VISION

To evolve a global centre for shaping future managers by providing equal opportunities to all sections of the Society so as to prove the intrinsic meaning of wholesome management in all walks of life irrespective of caste, colour, sex, creed and religion.

MISSION

To impart high quality and Meaningful education with exposure to real time environment by interaction with the industry and stakeholders of the society both at the national and international levels, at the minimum cost to the needy, meritorious and underprivileged sections of the society.

GOALS

To provide education to all the deserving poor and meritorious class of students at a reasonable and affordable cost.

To empower the students with real time environment and exposure to the ever changing trends to the society, industry and business.

To cater to the growing managerial needs due to the development of five star Kagal MIDC near Kolhapur.

To promote industrial research in the University Department of Management.

To start such specialization/ Courses that will fulfil the needs of the local industries like rural development, entrepreneurship development, agri business market and soon.

To provide consultancy to the industries.

DETAILS	
KEY DATES	
Commencement Date	Upon signature of the MOU by both parties.
Term	The duration of the MOU is three years. Upon expiration of the MOU an automatic renewal for a further two years will be effected, unless otherwise indicated in writing by at least one of the parties in this MOU
Activity	<p>Mentoring the Department of Commerce and Management – M.B.A. Unit</p> <p>This would entail a review and analysis of the current situation followed by assisting its overall improvement in the management and working of the department. Specifically,</p> <ol style="list-style-type: none"> 1) Faculty Development Programs 2) Help in case writing 3) Improving research capability of Faculty 4) Collaborative PhD. Programme 5) Improve student outcomes 6) Curriculum revision 7) Counselling the leadership 8) Research and Consulting on selected social initiatives of the Government of Maharashtra that are relevant to the Kolhapur region 9) Any other areas of mutual interest requiring upgradation
CONTACT DETAILS	
Address for notices	<p style="text-align: right;">S.P.Jain Institute of Management & Research</p> <p>Attention: Dr Ranjan Banerjee Dean</p> <p>Address: Bhavan's Campus, Munshi Nagar, Dadabhai Road, Andheri West Mumbai 400 058 Maharashtra</p> <p>Telephone: +91-22-26230396/2401/7454</p> <p>E-mail: ranjan.banerjee@spjimr.org</p>
	<p style="text-align: right;">Shivaji University</p> <p>Attention: Dr. V. D. Nandavdekar Registrar</p> <p>Address: Vidyanagar, Kolhapur- 416 004. Maharashtra</p> <p>Telephone: + 91 - 0231- 2609063</p> <p>Attention : Dr. H. M. Thakar Director , Department of Commerce & Management (MBA Unit)</p> <p>Telephone : +91 0231 2609375</p>

1. Confidentiality Clause

Academic exchange and co- operation shall be worked out jointly by both the institutes, with their mutual interest and overall objectives of this programme. Information, publication or result of joint efforts shall be shared by both the institutes. Confidentiality shall be maintained by both the institutes in order to safeguard mutual interest.

2. Purpose

The aims of this MOU are:

- a) to establish a long term and mutually beneficial association that would strengthen the respective brand of Institutions.
- b) to strengthen and uplift Business and related Departments at Shivaji University

3. Forms of co-operation

The forms of collaboration envisaged by the parties under this MOU include the following:

- a) to facilitate collaborations between the parties in the Activity or any Further Field;
- b) the exchange of information.

4. Implementation

In addition to any Project Agreement, from time to time, the parties may agree and execute agreements regarding the subject matter of this MOU that specify:

- a) the relevant activity or collaboration; and
- b) the obligations of the parties with respect to the relevant activity or collaboration.
- c) identifying any commercial issue or potential dispute and referring those matters to the appropriate person within the Representative's organisation;
- d) communicating as regularly as practicable with the other party's Representative to discuss the progress of this MOU; and
- e) co-ordinating the exchange of information between the parties.

5. Duration and termination

- a) This MOU starts on the Commencement Date and continues for the Term unless terminated earlier. Following the expiry of the Term, this MOU will be automatically renewed for an additional 3 year term unless either party gives to the other notice of its intention not to renew the MOU at least 30 days before the end of the then current term.
- b) Subject to clause 5.a), either party may terminate this MOU by giving the other party 90 days prior notice in writing.

6. Financial Matters

- a) The requirement of funds needed for the joint projects, shall be worked out jointly by both the institutes.
- b) No Monetary charges are to be demanded from each other by the institute for the use of technology, clerical work of their own used for teaching, training, Research and Development.
- c) The monetary matters are to be determined by both the institutes with mutual consent and co- operation.
- d) Travel and stay (TA / DA) for faculty visiting from SPJIMR will be borne by Shivaji University.

- e) Faculty invited by SPJIMR from Shivaji University for any activity / programme will be exempted from participation fees.

7. Non- Exclusive Nature Of This MOU

The MoU between MBA UNIT, Department of Commerce & Management, Shivaji University, Kolhapur and S.P. Jain Institute of Management & Research, Mumbai is based on the principle of co- operation and mutual interest. No institute shall come in the way of either partners with third party. In every case, confidentiality clause shall be given due regard.

In witness thereof, the Department/ Institute have caused this MOU to be executed by their duly authorized representatives.

8. Revision, Variation and Amendment :

Either party may request in writing a revision, variation or amendment of this MOU, Any such revision, variation or amendment agreed to by both the parties shall be in writing and shall form part of this MOU, Such revision, variation or amendment shall come into force on such date as may be determined by the parties.

9. Role And Responsibilities Of The Institutes

- a) The institutes shall jointly undertake academic and research programmes that are agreed upon by and between the institutes. Specific research topics are to be selected jointly by the faculties of both the institutes.
- b) Joint working group shall submit reports periodically to the Director, MBA UNIT, Department of Commerce & Management, Shivaji University, Kolhapur and to the Director, S.P. Jain Institute of Management & Research , Mumbai.
- c) Documents records for the joint seminars, projects, workshops, etc are to be maintained jointly. Costs and benefits are to be shared equally by the institutes.
- d) Copies of relevant publications, projects are to be made available to each other. Output of such joint works is to be published under joint authorship and joint publication.
- e) The institutes shall meet at least once a year to identify and develop plan of activities and to determine priorities from time to time.
- f) Specific mechanism for developing or managing activities shall be decided on case to case basis.

10. Settlement of Disputes

Any difference or dispute between the parties concerning the interpretation and/ or implementation and / or application of any of the provisions of this MOU shall be settled amicably through mutual consultation and / or negotiations between the parties.

Signed as a Memorandum of Understanding

For & On behalf of
Shivaji University, Kolhapur



Dr. V.D. Nandavadekar
Registrar

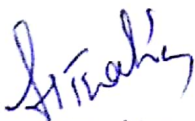
REGISTRAR
Shivaji University
Kolhapur

For & On behalf of
S.P. Jain Institute of
Management & Research, Mumbai



Dr. Ranjan Banerjee
Dean,

For & On behalf of
MBA Unit
Department of Commerce & Management



Dr. H. M. Thakar
Director

DR. H. M. THAKAR
Director (M.B.A.)
Dept. of Commerce & Management
Shivaji University, Kolhapur