





SHIVAJI UNIVERSITY, KOLHAPUR

CENTRE FOR DISTANCE EDUCATION

Advanced Accountancy

Paper - I & III

For

M. Com. Part-I

Semester - I & II

(From Academic Year 2020-21)





Copyright © Registrar,

Shivaji University, Kolhapur. (Maharashtra)

First Edition 2020 (Under Preparation)

Prescribed for M. Com. Part-I

All rights reserved, No part of this work may be reproduced in any form by mimeography or any other means without permission in writing from the Shivaji University, Kolhapur (MS)

Copies : 2000

Published by:

Dr. V. D. Nandavadekar Registrar, Shivaji University, Kolhapur-416 004

Printed by:

Shri. B. P. Patil Superintendent, Shivaji University Press, Kolhapur-416 004

ISBN-

- ★ Further information about the Centre for Distance Education & Shivaji University may be obtained from the University Office at Vidyanagar, Kolhapur-416 004, India.
- ★ This material has been produced out of the Developmental Grant from UGC, Distance Education Bureau, New Delhi.

Centre for Distance Education Shivaji University, Kolhapur

ADVISORY COMMITTEE

Prof. (Dr.) D. B. Shinde

Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) D. T. Shirke

Pro-Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) M. M. Salunkhe

Former Hob'ble Vice-Chancellor, Yashwantrao Chavan Maharashtra Open

University, Nashi.

Prof. (Dr.) K. S. Rangappa

Former Hon'ble Vice-Chancellor,

University of Mysore

Prof. P. Prakash

Additional Secretary,

Distance Education Bureau,

University Grants Commission, New-Delhi.

Prof. (Dr.) Cima Yeole

Git Govind, Flat No. 2,

1139 Sykes Extension,

Kolhapur-416001

Dr. Smt. Bharti T. Patil

I/c. Dean, Faculty of Humanities,

Shivaji University, Kolhapur

Prof. (Dr.) P. S. Patil

I/c. Dean, Faculty of Science and

Technology, Shivaji University, Kolhapur

Prof. (Dr.) A. M. Gurav

I/c. Dean, Faculty of Commerce and

Management, Shivaji University, Kolhapur

Prof. (Dr.) P. D. Raut

I/c. Dean, Faculty of Inter Disciplinary Studies, Shivaji University, Kolhapur

Dr. V. D. Nandavadekar

Registrar,

Shivaji University, Kolhapur

Shri. G. R. Palase

I/c. Director,

Board of Examinations and Evaluation,

Shivaji University, Kolhapur

Shri. V. T. Patil

Finance and Accounts Officer,

Shivaji University, Kolhapur

Prof. (Dr.) M. A. Anuse

(Member Secretary) Director, Centre for Distance Education,

Shivaji University, Kolhapur.

B. O. S. MEMBERS OF ACCOUNTANCY

Chairman- Prof. (Dr.) Shrikrishna S. Mahajan

Department of Commerce & Management, Shivaji University, Kolhapur

Dr. V. A. Patil

D. R. K. College of Commerce, Kolhapur

Dr. A. D. Jadhav

Chh. Shahu Institute of Business Education & Research, (CSIBER), Kolhapur

Dr. J. G. Mulani

Kai. Malati Vasantdada Patil Kanya Mahavidyalaya, Islampur, Dist. Sangli

• Dr. P. M. Herekar

Devchand College, Arjunnagar, Dist. Kolhapur

• Dr. Smt. Madhuri Shinde

G. K. G. Kanya Mahavidyalaya, Jaysingpur, Dist. Kolhapur

• Dr. Gurunath Jotiba Fagare

Smt. Gangabai Khivraj Ghodawat Kanya Mahavidyalaya, Jaysingpur, Dist. Kolhapur

• Dr. Vijay Annaso Mane

Shri Venkatesh Mahavidyalaya, Ichalkaranji, Dist. Kolhapur

Dr. Ashok Ramchandra Shinde

Yashwantrao Chavan Arts and Commerce College, Urun-Islampur, Dist. - Sangli

Prof. (Dr.) Muralidhar Ananda Lokhande,

Department of Commerce, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad-431004.

Dr. Ramchandra Dadu Patil

B. V. D. U. Institute of Management and Entrepreneurship Department, Navi Mumbai

Dr. Kedar Vijay Marulkar

Department of Commerce & Management, Shivaji University, Kolhapur-416004

CA Dr. Aditya Arvind Sontakke

Pillai HOC Institute of Management Studies and Research, Rasayani, Dist. Raigad.

Mustafa Inayathusen Lakadawala

Plot No. 38/E, Shivadarshan Co-op. Housing Society, 1st Floor, Flat No. B-10, Nagala Park Kolhapur-416003.

Preface

Accounting is a language of business in modern age in which the focus of accounting has changed in respect of disclosure of financial statements in true and fair view especially in the interest of various stakeholders of the business and other organizations. Managerial perspective of accounting is emerging for efficient and effective utilization of resources through performance measurement and management where accounting works as information system and controlling system.

We hope that this book will prove to be useful to students at M. Com. Part-I. The text of this book has been divided into eight chapters as four chapters for Semester-III.

The first part of this book is divided into four units. The accounting standards are playing very important role in harmonization of accounting practices at national and similarly IFRSs at international level. The first unit introduced the concept of Accounting Standards, its objectives and need. It has also covered Introduction to IFRS and Distinction between Indian GAAP and IFRSs. The second unit has been divided into two sections to describe various selected accounting standards such as AS-1-Disclosure of Accounting policies, AS-2-Valuation of Inventories, AS-6-Depreciation, AS-7- Construction Contracts, AS-9- Revenue Recognition, AS-10-Fixed Assets, As-13-Investment Accounting. The third chapter focuses on preparation and presentation of consolidated financial statements of holding company and its subsidiary companies with considering Accounting Standard 21. The forth unit describe the process of preparing financial statements of Cooperative Societies as per Maharashtra Co-operative Act.

The second part of this book is divided into four units. The first unit emphasis on Accounting for Amalgamation, Absorption (AS-14) and Reconstruction of Companies whereas the second unit focuses on lease, types of lease, Accounting for operating and financial lease (AS-19). The third unit describes the process of presentation of final accounts of Insurance Companies-(Life and General Insurance). The fourth unit explains the concepts of Social Responsibility Accounting, Environmental Accounting and HR Accounting.

- Editors

Centre for Distance Education Shivaji University, Kolhapur.

Writing Team

Writers Name	Sem. I Units	Sem. II Units
Prof. (Dr.) S. S. Mahajan Department of Commerce & Management, Shivaji University, Kolhapur	1	2
Dr. A. R. Shinde Yashwantrao Chavan Arts and Commerce College, Urun Islampur	2	-
Dr. J. G. Mulani Malati Vasantdada Patil Kanya Mahavidyalaya, Islampur	3	-
Dr. A. G. Suryavanshi New College, Kolhapur	4	-
Dr. V. K. Sawant Mahila Mahavidyalaya, Satara	-	1
Dr. A. D. Jadhav CSIBER, Kolhapur	-	3
Dr. V. A. Patil D. R. K. College of Commerce, Azad Chowk, Kolhapur.	-	4

■ Editors ■

Dr. Shrikrishna S. MahajanDepartment of Commerce & Management,
Shivaji University, Kolhapur

Dr. A. G. Suryavanshi New College, Kolhapur

M. Com. Part-I SIM IN ADVANCED ACCOUNTANCY PAPER I & III

INDEX

Unit No.	Торіс	Page No.
	Semester-I	
1.	Introduction to Accounting Standard	
2.	Accounting for Service Industries	
3.	Accounting for Holding Company : Group Accounts up to two subsidiaries AS-21	
4.	Accounting of Insurance Companies: General and Life Insurance, Introduction, Accounting forms, Financial Statements with schedules, IRDA Regulations related to financial statements of insurance companies	
	Semester-II	
1.	Accounting for Amalgamation, Absorption (AS-14) and Reconstruction of Companies	
2.	Accounting of Cooperative societies-Consumer, Credit and Dairy units as per Maharashtra Cooperative Societies Act.	
3.	Accounting for Lease (AS-19): Introduction, Types of Lease, Accounting for Operating Lease and financial lease	
4.	 a) Social Responsibility Accounting, Environment Accounting and Human Resource Accounting- Meaning, Objectives and Need b) Accounting of Fided Assets (AS-10) and Acocunting of Investments (AS-13) 	

Each Unit begins with the section objectives -

Objectives are directive and indicative of :

- 1. what has been presented in the unit and
- 2. what is expected from you
- 3. what you are expected to know pertaining to the specific unit, once you have completed working on the unit.

The self check exercises with possible answers will help you understand the unit in the right perspective. Go through the possible answers only after you write your answers. These exercises are not to be submitted to us for evaluation. They have been provided to you as study tools to keep you in the right track as you study the unit.

Dear Students

The SIM is simply a supporting material for the study of this paper. It is also advised to see the new syllabus 2020-21 and study the reference books & other related material for the detailed study of the paper.







SHIVAJI UNIVERSITY, KOLHAPUR

CENTRE FOR DISTANCE EDUCATION

Advanced Accountancy

(Auditing)

Paper - II

For

M. Com. Part-I

Semester - I

(From Academic Year 2020-21)





Copyright © Registrar,

Shivaji University, Kolhapur. (Maharashtra)

First Edition 2020 (Under Preparation)

Prescribed for M. Com. Part-I

All rights reserved, No part of this work may be reproduced in any form by mimeography or any other means without permission in writing from the Shivaji University, Kolhapur (MS)

Copies : 2000

Published by:

Dr. V. D. Nandavadekar Registrar, Shivaji University, Kolhapur-416 004

Printed by:

Shri. B. P. Patil Superintendent, Shivaji University Press, Kolhapur-416 004

ISBN-

- ★ Further information about the Centre for Distance Education & Shivaji University may be obtained from the University Office at Vidyanagar, Kolhapur-416 004, India.
- ★ This material has been produced out of the Developmental Grant from UGC, Distance Education Bureau, New Delhi.

Centre for Distance Education Shivaji University, Kolhapur

ADVISORY COMMITTEE

Prof. (Dr.) D. B. Shinde

Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) D. T. Shirke

Pro-Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) M. M. Salunkhe

Former Hob'ble Vice-Chancellor, Yashwantrao Chavan Maharashtra Open

University, Nashi.

Prof. (Dr.) K. S. Rangappa

Former Hon'ble Vice-Chancellor,

University of Mysore

Prof. P. Prakash

Additional Secretary,

Distance Education Bureau,

University Grants Commission, New-Delhi.

Prof. (Dr.) Cima Yeole

Git Govind, Flat No. 2,

1139 Sykes Extension,

Kolhapur-416001

Dr. Smt. Bharti T. Patil

I/c. Dean, Faculty of Humanities,

Shivaji University, Kolhapur

Prof. (Dr.) P. S. Patil

I/c. Dean, Faculty of Science and

Technology, Shivaji University, Kolhapur

Prof. (Dr.) A. M. Gurav

I/c. Dean, Faculty of Commerce and

Management, Shivaji University, Kolhapur

Prof. (Dr.) P. D. Raut

I/c. Dean, Faculty of Inter Disciplinary Studies, Shivaji University, Kolhapur

Dr. V. D. Nandavadekar

Registrar,

Shivaji University, Kolhapur

Shri. G. R. Palase

I/c. Director,

Board of Examinations and Evaluation,

Shivaji University, Kolhapur

Shri. V. T. Patil

Finance and Accounts Officer,

Shivaji University, Kolhapur

Prof. (Dr.) M. A. Anuse

(Member Secretary) Director, Centre for Distance Education,

Shivaji University, Kolhapur.

B. O. S. MEMBERS OF ACCOUNTANCY

Chairman- Prof. (Dr.) Shrikrishna S. Mahajan

Department of Commerce & Management, Shivaji University, Kolhapur

Dr. V. A. Patil

D. R. K. College of Commerce, Kolhapur

Dr. A. D. Jadhav

Chh. Shahu Institute of Business Education & Research, (CSIBER), Kolhapur

Dr. J. G. Mulani

Kai. Malati Vasantdada Patil Kanya Mahavidyalaya, Islampur, Dist. Sangli

• Dr. P. M. Herekar

Devchand College, Arjunnagar, Dist. Kolhapur

• Dr. Smt. Madhuri Shinde

G. K. G. Kanya Mahavidyalaya, Jaysingpur, Dist. Kolhapur

• Dr. Gurunath Jotiba Fagare

Smt. Gangabai Khivraj Ghodawat Kanya Mahavidyalaya, Jaysingpur, Dist. Kolhapur

• Dr. Vijay Annaso Mane

Shri Venkatesh Mahavidyalaya, Ichalkaranji, Dist. Kolhapur

Dr. Ashok Ramchandra Shinde

Yashwantrao Chavan Arts and Commerce College, Urun-Islampur, Dist. - Sangli

Prof. (Dr.) Muralidhar Ananda Lokhande,

Department of Commerce, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad-431004.

Dr. Ramchandra Dadu Patil

B. V. D. U. Institute of Management and Entrepreneurship Department, Navi Mumbai

Dr. Kedar Vijay Marulkar

Department of Commerce & Management, Shivaji University, Kolhapur-416004

CA Dr. Aditya Arvind Sontakke

Pillai HOC Institute of Management Studies and Research, Rasayani, Dist. Raigad.

Mustafa Inayathusen Lakadawala

Plot No. 38/E, Shivadarshan Co-op. Housing Society, 1st Floor, Flat No. B-10, Nagala Park Kolhapur-416003.

Preface

Accounting is a language of business in modern age in which the focus of accounting has changed in respect of disclosure of financial statements in true and fair view especially in the interest of various stakeholders of the business and other organizations. Managerial perspective of accounting is emerging for efficient and effective utilization of resources through performance measurement and management where accounting works as information system and controlling system.

We hope that this book will prove to be useful to students at M. Com. Part-I. The text of this book has been divided into four chapters for Semester-I.

The first part of this book is divided into four units. The accounting standards are playing very important role in harmonization of accounting practices at national and similarly IFRSs at international level. The first unit introduced the concept of Accounting Standards, its objectives and need. It has also covered Introduction to IFRS and Distinction between Indian GAAP and IFRSs. The second unit has been divided into two sections to describe various selected accounting standards such as AS-1-Disclosure of Accounting policies, AS-2-Valuation of Inventories, AS-6-Depreciation, AS-7- Construction Contracts, AS-9- Revenue Recognition, AS-10-Fixed Assets, As-13-Investment Accounting. The third chapter focuses on preparation and presentation of consolidated financial statements of holding company and its subsidiary companies with considering Accounting Standard 21. The forth unit describe the process of preparing financial statements of Cooperative Societies as per Maharashtra Co-operative Act.

The second part of this book is divided into four units. The first unit emphasis on Accounting for Amalgamation, Absorption (AS-14) and Reconstruction of Companies whereas the second unit focuses on lease, types of lease, Accounting for operating and financial lease (AS-19). The third unit describes the process of presentation of final accounts of Insurance Companies-(Life and General Insurance). The fourth unit explains the concepts of Social Responsibility Accounting, Environmental Accounting and HR Accounting.

- Editors

Centre for Distance Education Shivaji University, Kolhapur.

Writing Team

Writers Name	Sem. I Units
Prof. (Dr.) S. S. Mahajan Department of Commerce & Management, Shivaji University, Kolhapur	1
Prof. (Dr.) Aditya Sontakke Pilai Institute of Management Studies and Research, Navin Panvel, Mumbai	2
Dr. N. L. Kadam Jaysingpur College, Jaysingpur	3
Dr. K. V. Marulkar Department of Commerce & Management, Shivaji University, Kolhapur	4

■ Editors

Dr. Shrikrishna S. MahajanDepartment of Commerce &
Management,
Shivaji University, Kolhapur

Dr. K. V. Marulkar
Department of Commerce &
Management,
Shivaji University, Kolhapur

M. Com. Part-I SIM IN ADVANCED ACCOUNTANCY (AUDITING)

INDEX

Unit No.	Торіс	Page No.
	Semester-I	
1.	Basic Concepts of Audit	
2.	Dividend and Divisible Profit	
3.	Types of Audit and Audit of Various Entities	
4.	Auditing and Assurance Standards	

Each Unit begins with the section objectives -

Objectives are directive and indicative of :

- 1. what has been presented in the unit and
- 2. what is expected from you
- 3. what you are expected to know pertaining to the specific unit, once you have completed working on the unit.

The self check exercises with possible answers will help you understand the unit in the right perspective. Go through the possible answers only after you write your answers. These exercises are not to be submitted to us for evaluation. They have been provided to you as study tools to keep you in the right track as you study the unit.

Dear Students

The SIM is simply a supporting material for the study of this paper. It is also advised to see the new syllabus 2020-21 and study the reference books & other related material for the detailed study of the paper.







SHIVAJI UNIVERSITY, KOLHAPUR

CENTRE FOR DISTANCE EDUCATION

Advanced Accountancy

(Research Methodology)

Paper - IV

For

M. Com. Part-I

Semester - II

(From Academic Year 2020-21)





Copyright © Registrar,

Shivaji University, Kolhapur. (Maharashtra)

First Edition 2020 (Under Preparation)

Prescribed for M. Com. Part-I

All rights reserved, No part of this work may be reproduced in any form by mimeography or any other means without permission in writing from the Shivaji University, Kolhapur (MS)

Copies : 2000

Published by:

Dr. V. D. Nandavadekar Registrar, Shivaji University, Kolhapur-416 004

Printed by:

Shri. B. P. Patil Superintendent, Shivaji University Press, Kolhapur-416 004

ISBN-

- ★ Further information about the Centre for Distance Education & Shivaji University may be obtained from the University Office at Vidyanagar, Kolhapur-416 004, India.
- ★ This material has been produced out of the Developmental Grant from UGC, Distance Education Bureau, New Delhi.

Centre for Distance Education Shivaji University, Kolhapur

ADVISORY COMMITTEE

Prof. (Dr.) D. B. Shinde

Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) D. T. Shirke

Pro-Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) M. M. Salunkhe

Former Hob'ble Vice-Chancellor, Yashwantrao Chavan Maharashtra Open

University, Nashi.

Prof. (Dr.) K. S. Rangappa

Former Hon'ble Vice-Chancellor,

University of Mysore

Prof. P. Prakash

Additional Secretary,

Distance Education Bureau,

University Grants Commission, New-Delhi.

Prof. (Dr.) Cima Yeole

Git Govind, Flat No. 2,

1139 Sykes Extension,

Kolhapur-416001

Dr. Smt. Bharti T. Patil

I/c. Dean, Faculty of Humanities,

Shivaji University, Kolhapur

Prof. (Dr.) P. S. Patil

I/c. Dean, Faculty of Science and

Technology, Shivaji University, Kolhapur

Prof. (Dr.) A. M. Gurav

I/c. Dean, Faculty of Commerce and

Management, Shivaji University, Kolhapur

Prof. (Dr.) P. D. Raut

I/c. Dean, Faculty of Inter Disciplinary Studies, Shivaji University, Kolhapur

Dr. V. D. Nandavadekar

Registrar,

Shivaji University, Kolhapur

Shri. G. R. Palase

I/c. Director,

Board of Examinations and Evaluation,

Shivaji University, Kolhapur

Shri. V. T. Patil

Finance and Accounts Officer,

Shivaji University, Kolhapur

Prof. (Dr.) M. A. Anuse

(Member Secretary) Director, Centre for Distance Education,

Shivaji University, Kolhapur.

B. O. S. MEMBERS OF ACCOUNTANCY

Chairman- Prof. (Dr.) Shrikrishna S. Mahajan

Department of Commerce & Management, Shivaji University, Kolhapur

Dr. V. A. Patil

D. R. K. College of Commerce, Kolhapur

Dr. A. D. Jadhav

Chh. Shahu Institute of Business Education & Research, (CSIBER), Kolhapur

Dr. J. G. Mulani

Kai. Malati Vasantdada Patil Kanya Mahavidyalaya, Islampur, Dist. Sangli

• Dr. P. M. Herekar

Devchand College, Arjunnagar, Dist. Kolhapur

• Dr. Smt. Madhuri Shinde

G. K. G. Kanya Mahavidyalaya, Jaysingpur, Dist. Kolhapur

• Dr. Gurunath Jotiba Fagare

Smt. Gangabai Khivraj Ghodawat Kanya Mahavidyalaya, Jaysingpur, Dist. Kolhapur

• Dr. Vijay Annaso Mane

Shri Venkatesh Mahavidyalaya, Ichalkaranji, Dist. Kolhapur

Dr. Ashok Ramchandra Shinde

Yashwantrao Chavan Arts and Commerce College, Urun-Islampur, Dist. - Sangli

Prof. (Dr.) Muralidhar Ananda Lokhande,

Department of Commerce, Dr. Babasaheb Ambedkar Marathwada University, Aurangabad-431004.

Dr. Ramchandra Dadu Patil

B. V. D. U. Institute of Management and Entrepreneurship Department, Navi Mumbai

Dr. Kedar Vijay Marulkar

Department of Commerce & Management, Shivaji University, Kolhapur-416004

CA Dr. Aditya Arvind Sontakke

Pillai HOC Institute of Management Studies and Research, Rasayani, Dist. Raigad.

Mustafa Inayathusen Lakadawala

Plot No. 38/E, Shivadarshan Co-op. Housing Society, 1st Floor, Flat No. B-10, Nagala Park Kolhapur-416003.

Preface

It gives us immense pleasure to place the Self Instructional Material (SIM) of Advanced Accountancy (Paper-IV). This book has been written keeping in mind the requirements of the students of distance education, though it may be helpful to teachers also.

The entire book is devided into two parts the first being audit and the second being income tax. The section devoted to audit describes the meaning, origin, scope and types of audit. It also emphasises on divisible profit, audit of banks, insurance companies. It elaborates further the audit of computerised accounting. The details about audit report are also included in this book.

The second section is devoted to income tax which describes the basic provisions of income tax, computation of taxable income of various entities from individual to company. It also includes provisions relating to clubbing of income set off and carry forward of losses and service tax.

The book has been written keeping in mind 'teach yourself' technique. The language used is lucid and illustrations are also given wherever necessary. At the end of each unit, objective type questions, long answer questions as well as short notes are given for practice.

We are thankful to the authors who have contributed significantly in this book. We are also thankful to offfice beares of the university as well as distance education centre for facilitating this book to the readers. We hope that the stakeholders find this book useful and we also appeal that if there are few suggestions, please let us know so that this can be further improved.

- Editors

Advanced Accountancy Paper-IV (Research Methodology)

Writing Team

Writers Name	Sem. I Units
Prof. (Dr.) S. S. Mahajan Department of Commerce & Management, Shivaji University, Kolhapur	1, 3
Dr. S. S. Bhola Karmveer Bhaurao Patil Institute of Management Studies and Research, Satara	2, 4

■ Editors **■**

Dr. Shrikrishna S. Mahajan Department of Commerce & Management, Shivaji University, Kolhapur **Dr. S. S. Bhola**Karmveer Bhaurao Patil Institute of Management Studies and Research, Satara

M. Com. Part-I SIM IN ADVANCED ACCOUNTANCY (RESEARCH METHODOLOGY)

INDEX

Unit No.	Торіс	Page No.
	Semester-I	
1.	Introduction to Research	
2.	Research Design	
3.	Data Collection and Processing	
4.	Analysis and Interpretation of Data	

Each Unit begins with the section objectives -

Objectives are directive and indicative of :

- 1. what has been presented in the unit and
- 2. what is expected from you
- 3. what you are expected to know pertaining to the specific unit, once you have completed working on the unit.

The self check exercises with possible answers will help you understand the unit in the right perspective. Go through the possible answers only after you write your answers. These exercises are not to be submitted to us for evaluation. They have been provided to you as study tools to keep you in the right track as you study the unit.

Dear Students

The SIM is simply a supporting material for the study of this paper. It is also advised to see the new syllabus 2020-21 and study the reference books & other related material for the detailed study of the paper.







SHIVAJI UNIVERSITY, KOLHAPUR

CENTRE FOR DISTANCE EDUCATION

Business Management and Organisational Behaviour

Paper-I & II

M. Com. Part-I

Semester - I & II

(From Academic Year 2020-21)





Copyright © Registrar,

Shivaji University, Kolhapur. (Maharashtra)

First Edition 2020 (Under Preparation)

Prescribed for M. Com. Part-I

All rights reserved, No part of this work may be reproduced in any form by mimeography or any other means without permission in writing from the Shivaji University, Kolhapur (MS)

Copies: 2000

Published by:

Dr. V. D. Nandavadekar Registrar, Shivaji University, Kolhapur-416 004

Printed by:

Shri. B. P. Patil Superintendent, Shivaji University Press, Kolhapur-416 004

ISBN-

- ★ Further information about the Centre for Distance Education & Shivaji University may be obtained from the University Office at Vidyanagar, Kolhapur-416 004, India.
- ★ This material has been produced out of the Developmental Grant from UGC, Distance Education Bureau, New Delhi.

Centre for Distance Education Shivaji University, Kolhapur

ADVISORY COMMITTEE

Prof. (Dr.) D. B. Shinde

Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) D. T. Shirke

Pro-Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) M. M. Salunkhe

Former Hob'ble Vice-Chancellor, Yashwantrao Chavan Maharashtra Open

University, Nashi.

Prof. (Dr.) K. S. Rangappa

Former Hon'ble Vice-Chancellor,

University of Mysore

Prof. P. Prakash

Additional Secretary,

Distance Education Bureau,

University Grants Commission, New-Delhi.

Prof. (Dr.) Cima Yeole

Git Govind, Flat No. 2,

1139 Sykes Extension,

Kolhapur-416001

Dr. Smt. Bharti T. Patil

I/c. Dean, Faculty of Humanities,

Shivaji University, Kolhapur

Prof. (Dr.) P. S. Patil

I/c. Dean, Faculty of Science and

Technology, Shivaji University, Kolhapur

Prof. (Dr.) A. M. Gurav

I/c. Dean, Faculty of Commerce and

Management, Shivaji University, Kolhapur

Prof. (Dr.) P. D. Raut

I/c. Dean, Faculty of Inter Disciplinary Studies, Shivaji University, Kolhapur

Dr. V. D. Nandavadekar

Registrar,

Shivaji University, Kolhapur

Shri. G. R. Palase

I/c. Director,

Board of Examinations and Evaluation,

Shivaji University, Kolhapur

Shri. V. T. Patil

Finance and Accounts Officer,

Shivaji University, Kolhapur

Prof. (Dr.) M. A. Anuse

(Member Secretary) Director,

Centre for Distance Education,

Shivaji University, Kolhapur.

Chairman- Dr. Sarang Shankar Bhola

Karmaveer Bhaurao Patil Institute of Management Studies and Research, Varye, Satara

• Prof. (Dr.) A. M. Gurav

Department of Commerce & Management, Shivaji University, Kolhapur

Prof. H. M. Thakar

Department of Commerce & Management, Shivaji University, Kolhapur

Dr. Vinod Babar

Jaywant Institute of Management, Vathar-Karad, Dist. Satara

• Dr. U. M. Deshmukh

Chh. Shahu Institute of Business Education & Research, (CSIBER), Kolhapur

• Dr. R. S. Salunkhe

Arts, Commerce & Science College, Palus, Dist. Sangli

• Dr. B. D. Girigosavi

The New College, Kolhapur

Dr. T. D. Mahanavar

D. G. College of Commerce, Satara

Dr. Ravindra Basawant Teli

Shivraj College of Arts and Commerce and D. S. Kadam Science College, Gadhinglaj, Dist. Kolhapur

• Dr. Dattatray Tatyaba Chavare

Dhananjayrao Gadgil College of Commerce, Satara

• Dr. Prafulla Arjun Pawar

Professor and Head, Department of Management Science, Savitribai Phule Pune University, Pune

• Prin. N. V. Shaha

Anandi Arts, Commerce and Science College, Gaganbawada.

Dr. Smt. Sharwari Sharad Kulkarni

Harihar Chaitraban Society Road, Vishrambag, Sangli-416 415

Dr. V. N. Deshpande

Chairman, Sound Lasting Pvt. Ltd., MIDC, Shiroli, Kolhapur

Shri. Abhay Kardeguddi

NIVA Growth Consultants, 61, Sheela Vithar Colony, 112, Naramb, Karve Road, Near Kimaya Restraunt Pune-411 038.

Preface

Business Management and Organisational Behaviour is the vital subject in the area of Management. This study helps for getting knowledge and bringing applicability of the Management and Organisational Behaviour. The subject has covered Evolution of Management Thought, Management and Management of Change, Leadership and Motivation with different eminent personalities' theories, Organisational Behaviour with Ethical issues in Organisational Behaviour, Individual and group behaviour which is the buz word in the 21st century management, organisational conflict and how to resolve it, stress management which will help for work life balance, organisational culture and corporate social responsibility. The topics have focused on concept as well as applicability of the subject. All topics have covered with progress checking, questions, exercises etc. We hope that this book will prove usefulness, uplift of management knowledge and applicability to the students, teachers, management experts and readers in the various fields.

We are grateful to all the Writers, Officers of the Distance Education, University Authorities, Printers and Publishers those who participated in the publication of this book.

■ Editors ■

Dr. Sarang Bhola
Karmaveer Bhaurao Patil Institute of
Management Studies and Research,
Varye, Satara

Dr. R. S. SalunkheArts, Commerce and Science College,
Palus, Dist. Sangli

Business Management and Organisational Behaviour Paper-I & II Writing Team

Writers Name	Sem. I Units	Sem. II Units
Dr. A. M. Gurav Dept. of Commerce & Management Shivaji University, Kolhapur	1	-
Prin. Dr. R. S. Salunkhe Arts, Commerce and Science College, Palus	2	-
Smt. Dr. Sharwari S. Kulkarni Kanya Mahavidyalaya, Miraj	3	-
Prin. Dr. N. V. Shaha Padmashri Dr. G. G. Jadhav Mahavidyalaya, Gaganbavada	4	-
Dr. N. M. Mujawar Shri Vyankatesh Mahavidyalaya, Ichalkaranji	-	1
Dr. H. M. Thakar Dept. of Commerce & Management (MBA Unit) Shivaji University, Kolhapur	-	2
Dr. K. V. Marulkar Dept. of Commerce & Management Shivaji University, Kolhapur	-	3
Dr. A. S. Banne D.R.K. College of Commerce, Kolhapur	-	4

■ Editors ■

Dr. Sarang Bhola

Karmaveer Bhaurao Patil Institute of Management Studies and Research, Varye, Satara

Dr. R. S. Salunkhe

Arts, Commerce and Science College, Palus, Dist. Sangli

M. Com. Part-I SIM IN BUSINESS MANAGEMENT AND ORGANISATIONAL BEHAVIOUR

INDEX

Unit No.	Торіс	Page No.
	Semester-I	
1.	Introduction to Management	1
2.	Contribution Towards Management Thought	
3.	Strategic Management	
4.	Contemporary Issues in Management	
	Semester-II	
1.	Introduction to Organisational Behaviour	
2.	Individual and Group Behaviour	
3.	Organisational Conflict and Negotiation	
4.	Organisational Culture and Work Life Balance	

Each Unit begins with the section objectives -

Objectives are directive and indicative of :

- 1. what has been presented in the unit and
- 2. what is expected from you
- 3. what you are expected to know pertaining to the specific unit, once you have completed working on the unit.

The self check exercises with possible answers will help you understand the unit in the right perspective. Go through the possible answers only after you write your answers. These exercises are not to be submitted to us for evaluation. They have been provided to you as study tools to keep you in the right track as you study the unit.

Dear Students

The SIM is simply a supporting material for the study of this paper. It is also advised to see the new syllabus 2020-21 and study the reference books & other related material for the detailed study of the paper.







SHIVAJI UNIVERSITY, KOLHAPUR

CENTRE FOR DISTANCE EDUCATION

Managerial Economics & International Business

Paper-I & II

M. Com. Part-I

Semester - I & II

(From Academic Year 2020-21)





Copyright © Registrar,

Shivaji University, Kolhapur. (Maharashtra)

First Edition 2020 (Under Preparation)

Prescribed for M. Com. Part-I

All rights reserved, No part of this work may be reproduced in any form by mimeography or any other means without permission in writing from the Shivaji University, Kolhapur (MS)

Copies: 2000

Published by:

Dr. V. D. Nandavadekar Registrar, Shivaji University, Kolhapur-416 004

Printed by:

Shri. B. P. Patil Superintendent, Shivaji University Press, Kolhapur-416 004

ISBN-

- ★ Further information about the Centre for Distance Education & Shivaji University may be obtained from the University Office at Vidyanagar, Kolhapur-416 004, India.
- ★ This material has been produced out of the Developmental Grant from UGC, Distance Education Bureau, New Delhi.

Centre for Distance Education Shivaji University, Kolhapur

ADVISORY COMMITTEE

Prof. (Dr.) D. B. Shinde

Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) D. T. Shirke

Pro-Vice-Chancellor,

Shivaji University, Kolhapur

Prof. (Dr.) M. M. Salunkhe

Former Hob'ble Vice-Chancellor, Yashwantrao Chavan Maharashtra Open

University, Nashi.

Prof. (Dr.) K. S. Rangappa

Former Hon'ble Vice-Chancellor,

University of Mysore

Prof. P. Prakash

Additional Secretary,

Distance Education Bureau,

University Grants Commission, New-Delhi.

Prof. (Dr.) Cima Yeole

Git Govind, Flat No. 2,

1139 Sykes Extension,

Kolhapur-416001

Dr. Smt. Bharti T. Patil

I/c. Dean, Faculty of Humanities, Shivaji University, Kolhapur

Prof. (Dr.) P. S. Patil

I/c. Dean, Faculty of Science and

Technology, Shivaji University, Kolhapur

Prof. (Dr.) A. M. Gurav

I/c. Dean, Faculty of Commerce and

Management, Shivaji University, Kolhapur

Prof. (Dr.) P. D. Raut

I/c. Dean, Faculty of Inter Disciplinary

Studies, Shivaji University, Kolhapur

Dr. V. D. Nandavadekar

Registrar,

Shivaji University, Kolhapur

Shri. G. R. Palase

I/c. Director,

Board of Examinations and Evaluation,

Shivaji University, Kolhapur

Shri. V. T. Patil

Finance and Accounts Officer,

Shivaji University, Kolhapur

Prof. (Dr.) M. A. Anuse

(Member Secretary) Director,

Centre for Distance Education,

Shivaji University, Kolhapur.

B. O. S. MEMBERS OF BUSINESS ECONOMICS

Chairman- Dr. D. K. More

K.E.S. K.R.P. Kanya Mahavidyalaya, Urun-Islampur, Dist. Sangli

Dr. S. B. Mahadik

Department of Statistics, Shivaji University, Kolhapur

Dr. S. S. Shejal

Ganpatrao Arwade College of Commerce, Sangli,

• Dr. R. A. Waingade

Devchand College, Arjunnagar, Dist. Kolhapur

Dr. N. A. Patil

Venutai Chavan College, Karad, Dist. Satara

Dr. Smt. Vidya Patil

Anandi College of Arts, Commerce & Science, Gaganbavada, Dist. Kolhapur

• Dr. Ulhas Mahadev Malkar

Arts, Commerce and Science College, Palus, Dist. Sangli

• Dr. Balasaheb Kondiba Mane

Arts and Commerce College, Ashta, Tal. Walwa, Dist. Sangli

• Dr. Vijay Maruti Kumbhar

Dhananjayrao Gadgil College of Commerce, Satara

Dr. H. N. Bharadi

Karnataka University, Dharwad

Dr. Anna Kaka Patil

Arts, Science and Commerce College, Ramanandnagar, Dist. Sangli

Dr. P. S. Kamble

Department of Economics, Shivaji University, Kolhapur

• Prin. Sanjaykumar Dinkar Magdum

A/p. Chinchwad, Tal. Karveer, Dist. Kolhapur

Shri. Uday Pol

Parner, Asset Engineering, Apex Tools, Kolhapur

Preface

Commerce is a applied branch of Economics. Economics helps to the commerce students to take business decisions in actual practices. Therefore the Study of Applied Economics is essential to them. Applied Economics is also called Managerial Economics it includes the various topics as Introduction to Managerial Economics, Demand analysis, Theory of consumer's Choice, Theory of Business Cycles and Inflation, International Business Environment, International Marketing, International Business Regulations, International Economy and India etc. This study is very useful to Business Managers. The topics are explained with help of Tables, diagrams, mathematical equations, with simple language, which make subject matter very clear and easy to understand. So, we hope that this book will prove more useful to the teachers, students and readers in various fields.

We are grateful to all the writers, officers of distance education, printers and publishers those who participated in the publication of this books.

■ Editor ■

Dr. D. K. MoreArts & Commerce College, Ashta,
Dist. Sangli

Managerial Economics & International Business Paper-I & II

Writing Team

Writers Name	Sem. I Units	Sem. II Units
Dr. R. G. Korbu D. D. Shinde Sarkar College, Kolhapur	1, 4	-
Dr. B. K. Mane Kusumtaie Rajarambapu Patil Kanya Mahavidyalaya, Islampur	2	-
Dr. D. K. More Arts & Commerce College, Ashta, Dist. Sangli	3	-
Dr. Nitin Patil Venutai Chavan College, Karad	•	1
Dr. L. N. Ghatage Dhananjayrao Gadgil College of Commerce Satara	-	2
Dr. S. S. Bhure Ganpatrao Arwade College of Commerce, Sangli	-	3
Dr. S. S. Sejal Ganpatrao Arwade College of Commerce, Sangli	-	4

■ Editors **■**

Dr. D. K. MoreArts & Commerce College, Ashta,
Dist. Sangli

M. Com. Part-I SIM IN MANAGERIAL ECONOMICS AND INTERNATIONAL BUSINESS

INDEX

Unit No.	Торіс	Page No.
	Semester-I	
1.	Introduction to Managerial Economics	1
2.	Demand Analysis and Consumer Behaviour	
3.	Theory of Production, Price Determination and Pricing Practices	
4.	Theory of Business Cycles and Inflation	
	Semester-II	
1.	International Business Environment	
2.	International Marketing	
3.	International Business Regulations	
4.	International Economy and India	

Each Unit begins with the section objectives -

Objectives are directive and indicative of :

- 1. what has been presented in the unit and
- 2. what is expected from you
- 3. what you are expected to know pertaining to the specific unit, once you have completed working on the unit.

The self check exercises with possible answers will help you understand the unit in the right perspective. Go through the possible answers only after you write your answers. These exercises are not to be submitted to us for evaluation. They have been provided to you as study tools to keep you in the right track as you study the unit.

Dear Students

The SIM is simply a supporting material for the study of this paper. It is also advised to see the new syllabus 2020-21and study the reference books & other related material for the detailed study of the paper.