Instructions :

1) All questions are compulsory.

2) Each question carries 1 mark.

3) Answers should be marked in the given OMR answer sheet by darkening the appropriate option.

4) Follow the instructions given on OMR sheet.

5) Rough work shall be done on the sheet provided at the end of question paper.

1. Summation of 5 consecutive numbers is found out to be 335. If we add the largest and smallest number what will we get?
   a) 134
   b) 150
   c) 174
   d) 226

2. There is a 10% discount on a dozen pairs of trousers marked at Rs. 8,000. How many pair of trousers can be bought with Rs. 2,400?
   a) 7
   b) 2
   c) 4
   d) 8

3. If a = 4.36, b = 2.39, c = 1.97, then the value of $a^3 - b^3 - c^3 - 3abc$ is _____.
   a) 3.94
   b) 2.39
   c) 0
   d) 1

4. 54 toymakers can prepare 36 toys per day. Ajay wants 416 toys. How many toymakers should he employ to get the job done in 16 days?
   a) 43
   b) 39
   c) 16
   d) 24

P.T.O.

5. If BATMAN is coded as 123416, PERMAN is coded as 987416, then TAPER is coded as?

a) 32987 b) 92897
c) 38972 d) 32978

Direction for Question No. 6 to Question No. 10.
In the following question, various terms of an alphabet series are given with one or more missing terms as shown by (?). Choose the missing term out of the given alternatives.

6. IJK, NOP, STU, ?

a) ZYX b) XYZ
c) WXY d) YZA

7. H, I, K, N, R, ?

a) Z b) X
c) T d) W

8. Z, U, Q, ?, L

a) I b) K
c) M d) N

9. ATTRIBUTION, TTRIBUTIO, RIBUTIO, IBUTI,?

a) IBU b) UT
c) UTI d) BUT

10. AI, BJ, CK,?

a) DL b) DM
c) GH d) LM

11. If 15% of Y is same as 21% of Z, then 12.5% of Y is equal to what per cent of Z?

a) 20% b) 17.5%
c) 13% d) 9.5%

12. In a class, 15% of total number of students failed in Science, 25% of total number of students failed in Maths and 10% of total number of students failed in both. How much percentage of students passed in both Maths and Science?

a) 70% b) 80%
c) 60% d) 90%

13. Rs. 20,400 was divided in two parts and then invested. One part invested at 6.25% for 8 years yields the same interest as the other part invested at 7% for 5 years. What is the value of smaller part?
    a) 9600
    b) 8400
    c) 10100
    d) 6500

14. The population of a city is 50,000 at present. It increases at the rate of 10% per annum. What will be its population 3 yrs. from now?
    a) 67,250
    b) 65,550
    c) 60,500
    d) 66,550

15. 12 years ago, age of P was 3 times the age of Q. After 12 years, ratio of ages of Q to P will be 2:3. What is the present age of P?
    a) 54 years
    b) 36 years
    c) 24 years
    d) 144 years

16. Average age of a family of 4 members was 19 years, 4 years back. Birth of a new child kept the average age of the family same even today. How old is the child today?
    a) 4 years
    b) 1 year
    c) 2 years
    d) 3 years

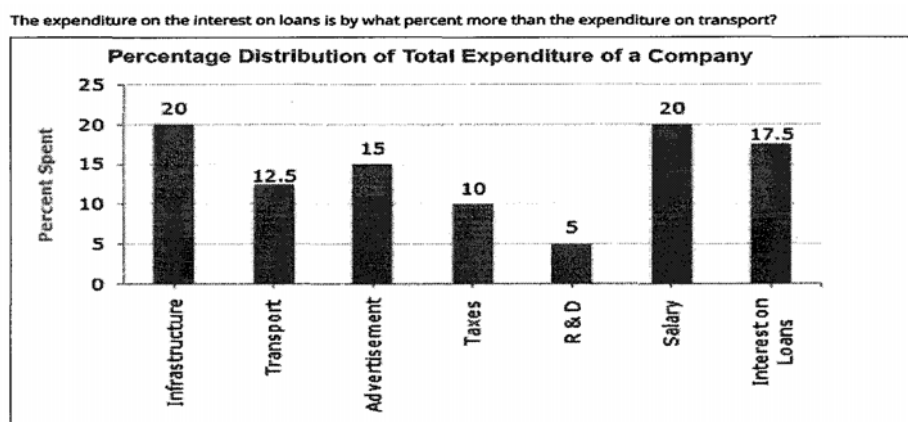17. $4.142 + 100.8 + ? + 0.053 = 105.153$. ? stands for
    a) 0.248
    b) 0.168
    c) 0.158
    d) none of these

18. Read the information and answer the question. In a certain code language, 'sea is deep' means '213', 'sky is blue' means '514' and 'sea looks blue' means '264' What number is the code for 'sea'?
    a) 1
    b) 2
    c) 3
    d) 4

19. Square of difference between two numbers is 9 while the sum of squares of those two numbers is 225. What is their product?
    a) 108
    b) 125
    c) 169
    d) 96

Direction for Question No. 20 to Question No. 24.

The bar graph given below shows the percentage distribution of the total expenditures of a company under various expense heads during 2003.

The expenditure on the interest on loans is by what percent more than the expenditure on transport?

Percentage Distribution of Total Expenditure of a Company

20. The total amount of expenditures of the company is how many times of expenditure on research and development?

    a) 27

    b) 20

    c) 18

    d) 8

21. If the expenditure on advertisement is 2.10 crores then the difference between the expenditure on transport and taxes is?
    a) Rs. 1.25 crores
    b) Rs. 95 lakhs
    c) Rs. 65 lakhs
    d) Rs. 35 lakhs

22. What is the ratio of the total expenditure on infrastructure and transport to the total expenditure on taxes and interest on loans?
    a) 5:4
    b) 8:7
    c) 9:7
    d) 13:1l

23. If the interest on loans amounted to Rs. 2.45crores then the total amount of expenditure on advertisement, taxes and research and development is?
    a) Rs. 7 crores
    b) Rs. 5.4 crores
    c) Rs. 4.2 crores
    d) Rs. 3 crores

24. The expenditure on the interest on loans is by what percent more than the expenditure on transport?
    a) 5%
    b) 10%
    c) 20%
    d) 40%

25. Question has a set of four sequentially ordered statements. Each statement can be classified as one of the following: • **Facts (F)**, which deal with the pieces of information that one has heard, seen or read, and which are open to discovery or verification. • **Inferences (I)**, which are conclusions drawn about unknown, on the basis of the known. • **Judgments (J)**, which are opinions that imply approval or disapproval of persons, objects, situations and occurrences in the past, the present or the future. Select the answer option that best describes the set of four statements: (A) Given the poor quality of service in the public sector, the Human Immunodeficiency Virus affected should be switching to private initiatives that supply antiretroviral drugs (ARVs) at a low cost. (B) Since 2004, the government has been supplying free drugs, and many have benefited as per the reports.(C) Initiatives like AIDS Care Network, would lead to availability of such rare and needed drugs. (D) But how ironic it is that we should face a perennial shortage of drugs when India is one of the world's largest suppliers of generic drugs to the developing world.
   a) JFIJ   b) JIIJ   c) IFIJ   d) IFFJ

26. Light: Sun: : Heat:?
   a) Electricity   b) Moon   c) Fire   d) Star

27. Handsome : Beautiful: : Husband:?
   a) Women   b) Wife   c) Girl   d) She

28. Monday: April: : Friday:?
   a) July   b) Saturday   c) August   d) Tuesday

29. Parrot : Cage : : Man:?
   a) Home   b) Motor Car   c) Prison   d) Forest

30. Butter: Milk: : Oil:?
   a) Cow   b) Seeds   c) Curd   d) Grains

31. a......ca......bc......bcc......bca
   a) bbab   b) baba   c) aabb   d) bbaa

32. Soldier: Gun: : Blacksmith:?
   a) Wood   b) Sword   c) Iron   d) Hammer

33. If + means divide, × means minus, + means multiply and – means plus, then the value of 9 + 3 + 4 – 8 × 2 is _____
   a) 15   b) 17   c) 17½   d) 18

34. If 1 = 3, 2 = 5, 3 = 7, 4 = 9, then 7 = ?
   a) 15   b) 13   c) 17   d) 11

Directions for question no.35 to 40: Read the following passage carefully and answer the questions given beside.

Cancer drugs need to be powerfully toxic to kill tumor cells. But they also can kill healthy cells, sometimes with brutal side effects. Now, scientists have designed a way to seal cancer drugs inside tiny capsules so the drugs won't harm the healthy cells while traveling through the bloodstream. They hold that medicine securely until they reach a tumor and a remote control "switch" finally triggers the drug's release. Smaller than bacteria, the capsules are called nanoparticles because their size is measured in nanometers. A magnetic field is the invisible force generated by a magnet. Researchers use a magnetic field to work as that remote control switch. Focusing that field on the cancer site ensures that the medicine is released only where it's needed. The nanoparticles don't seek tumors out. They do, however, tend to collect at tumor sites. Tumors tend to grow so fast that the blood vessels inside them can't keep up. This causes holes to form in the blood vessels. For a nano-package carrying the medicine, those leaky spots become a doorway from the bloodstream into the tumor. The nanoparticles slip in through those leaks, then accumulate in the tumor. Nanoparticles also can pile up in unwanted places. One such unhelpful collection point is the liver. This organ acts as a filter, snagging poisons out of the blood. It will also net some nanoparticles. Those caught in the liver could damage that organ if they shed too much of an anti-cancer drug. For many years, researchers have studied how to make nanoparticles that won't drop their drug cargo at such unwanted sites. Sometimes they relied on a chemical trait of the tumor - or the enzymes it produces - to unlock the particles. But not all cancers have the same chemistry. So the medicine might still leak out to poison cells outside the tumor. The new innovation by Rinaldi's team is the creation of a nanoparticle that won't release its medicine anywhere until it gets very warm. And that warming occurs when the particle is exposed to a magnetic field.

35. Which of the following describes the correct meaning of the phrase "pile up" in the context of the passage?

   a)   Collision   b)   Accumulate

   c)   Large   d)   None of these

36. Which of the following is a synonym of "release" in the context of the passage?

   a)   Commute   b)   Clemency

   c)   Parole   d)   Discharge

37. Which of the following is an antonym of "accumulate" in the context of the passage?

a) Heed

b) Break

c) Disperse

d) Accrue

38. Why blood vessels cannot hold tumor?

a) Tumors needs open space to grow so they move out of the blood vessels.

b) Tumors like to form in liver so they move out of blood vessels.

c) Tumors grow very fast so that they move beyond the blood vessels.

d) None of the above

39. What is nanoparticles?

a) Cancer drug capsules

b) Cancer bacteria

c) Tumor particles

d) All of these

40. Which of the following works as a "remote control switch"?

I. Magnetic field

II. Nanoparticles

III. Tumor cells

a) Only I

b) Only II

c) Only III

d) None of these

41. Eileen is planning a special birthday dinner for her husband's 35th birthday. She wants the evening to be memorable, but her husband is a simple man who would rather be in jeans at a baseball game than in a suit at a fancy restaurant. Which restaurant below should Eileen choose?

a) Alfredo's offers fine Italian cuisine and an elegant Tuscan decor. Patrons will feel as though they've spent the evening in a luxurious Italian villa.

b) Pancho's Mexican Buffet is an all-you-can-eat family style smorgasbord with the best ztacos in town.

c) The Parisian Bistro is a four-star French restaurant where guests are treated like royalty. hef Dilbert Olay is famous for his beef bourguignon.

d) Marty's serves delicious, hearty meals in a charming setting reminiscent of a baseball clubhouse in honor of the owner, Marty Lester, a former major league baseball all-star.

42. The school principal has received complaints from parents about bullying in the school yard during recess. He wants to investigate and end this situation as soon as possible, so he has asked the recess aides to watch closely. Which situation should the recess aides report to the principal?
a) A girl is sitting glumly on a bench reading a book and not interacting with her peers.
b) Four girls are surrounding another girl and seem to have possession of her backpack.
c) Two boys are playing a one-on-one game of basketball and are arguing over the last basket scored.
d) Three boys are huddled over a handheld video game, which isn't supposed to be on school grounds.

43. Mark is working with a realtor to find a location for the toy store he plans to open in his town. He is looking for a place that is either in, or not too far from, the center of town and one that would attract the right kind of foot traffic. Which of the following locations should Mark's realtor call to his attention?
a) a storefront in a new high-rise building near the train station in the center of town whose occupants are mainly young, childless professionals who use the train to commute to their offices each day.
b) a little shop three blocks away from the town's main street, located across the street from an elementary school and next door to an ice cream store.
c) a stand-alone storefront on a quiet residential street ten blocks away from the town's center.
d) a storefront in a small strip mall located on the outskirts of town that is also occupied by a pharmacy and a dry cleaner.

44. Choose the word which is different from the rest.
a) Eagle b) Emu
c) Ostrich d) Penguin

45. Choose the word which is different from the rest.
a) Rigveda b) Yajurveda
c) Atharvaveda d) Ayurveda

46. Choose the word which is different from the rest.
a) Sparrow b) Swan
c) Parrot d) Koel

47. Choose the word which is different from the rest.
   a) Spectacles
   b) Goggles
   c) Binoculars
   d) Microphone

48. Choose the word which is different from the rest.
   a) House
   b) Cottage
   c) School
   d) Palace

Direction for Question No. 49 to Question No. 53.

Two different finance companies declare fixed annual rate of interest on the amounts invested with them by investors. The rate of interest offered by these companies may differ from year to year depending on the variation in the economy of the country and the banks rate of interest. The annual rate of interest offered by the two Companies P and Q over the years are shown by the line graph provided below.
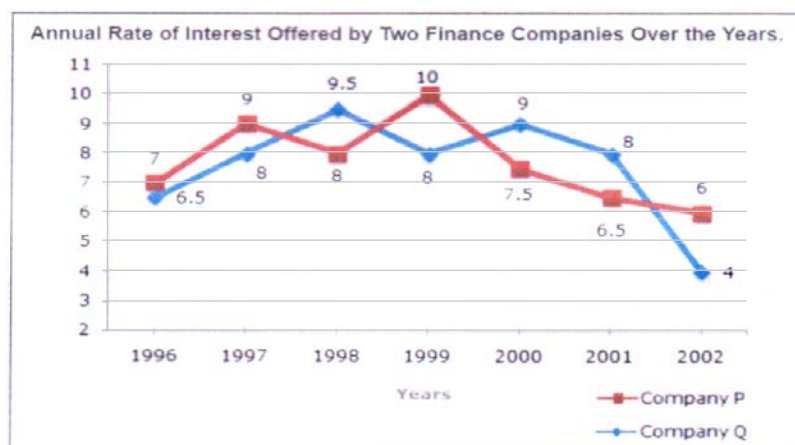
49. In 2000, a part of Rs. 30 lakhs was invested in Company P and the rest was invested in Company Q for one year. The total interest received was Rs. 2.43 lakhs. What was the amount invested in Company P?
   a) Rs. 9 lakhs
   b) Rs. 11 lakhs
   c) Rs. 12 lakhs
   d) Rs. 18 lakhs

50. An investor invested a sum of Rs. 12 lakhs in Company P in 1998. The total amount received after one year was re-invested in the same Company for one more year. The total appreciation received by the investor on his investment was?
   a) Rs. 2,96,200
   b) Rs. 2,42,200
   c) Rs. 2,25,600
   d) Rs. 2,16,000

51. An investor invested Rs. 5 lakhs in Company Q in 1996. After one year, the entire amount along with the interest was transferred as investment to Company P in 1997 for one year. What amount will be received from Company P, by the investor?

a) Rs. 5,94,550

b) Rs. 5,80,425

c) Rs. 5,77,800

d) Rs. 5,77,500

52. A sum of Rs. 4.75 lakhs was invested in Company Q in 1999 for one year. How much more interest would have been earned if the sum was invested in Company P?

a) Rs. 19,000

b) Rs. 14,250

c) Rs. 11,750

d) Rs. 9,500

53. If two different amounts in the ratio 8:9 are invested in Companies P and Q respectively in 2002, then the amounts received after one year as interests from Companies P and Q are respectively in the ratio?

a) 2:3

b) 3:4

c) 6:7

d) 4:3

54. Arrange the words given below in a meaningful sequence.

1. Word   2. Paragraph   3. Sentence   4. Letters   5. Phrase

a) 4,1,5,2,3

b) 4,l,3,5,2

c) 4,2,5,l,3

d) 4,1,5,3,2

55. Arrange the words given below in a meaningful sequence.

1. Police   2. Punishment 3. Crime   4. Judge   5. Judgement

a) 3,1,2,4,5

b) 1,2,4,3,5

c) 5,4,3,2,1

d) 3,1,4,5,2

56. In a family there are several brothers and sisters. Every 2 boys have brothers as many as sisters and each girl has 2 brothers less than twice as many brothers as sisters. Now find the number of boys and girls.

a) 8,6

b) 6,4

c) 6,8

d) 12,10

57. Choose the alternative which is closely resembles the mirror image of the given combination.

2 4 7 5 9 6

(1) **6 9 5 7 4 2**   (2) ᗺᘞ᎒ᙿᏐᏕ

(3) ᒣ ᔭ ᘔ ᙿ ᗺ ᑫ   (4) ᔭᗺ᎒ᙿᏐᏕ

a) 2   b) 3   c) 4   d) 5

58. Choose the alternative which is closely resembles the mirror image of the given combination.

AN54WMG3

(1) ƐƆMWϞ⾑ИA   (2) ƐƆMWϞ⾑ИA

(3) 3ƆMⅯϞ⾑ИA   (4) ƐƆMⅯϞ⾑ИA

a) 1   b) 2   c) 3   d) 4

59. Find out the alternative figure which contains figure (X) as its part.

(X)   (1) (2) (3) (4)

a) 1   b) 2   c) 3   d) 4

60. Find out the alternative figure which contains figure (X) as its part.
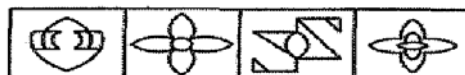
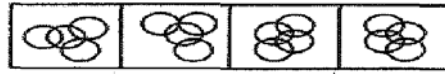(X)   (1) (2) (3) (4)

a) 1   b) 2   c) 3   d) 4

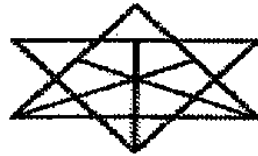**61.** Find out the alternative figure which contains figure (X) as its part.

(X)

(1)　　(2)　　(3)　　(4)

a)　1　　　　　b)　2　　　　　c)　3　　　　　d)　4

62. Find the number of triangles in the given figure.

a)　21　　　　　　　　　　　b)　23

c)　25　　　　　　　　　　　d)　27

63. Find the number of triangles in the given figure.

a)　15　　　　　　　　　　　b)　16

c)　17　　　　　　　　　　　d)　18

64. Identify the figure that completes the pattern.

(X)

(1)　　(2)　　(3)　　(4)

a)　1　　　　　　　　　　　b)　2

c)　3　　　　　　　　　　　d)　4

Direction for Question No. 65 to Question No. 70.

On the basis of the data given in the following table, give answers to question below :

Sl.No.	Items	2007-08	2008-09	2009-10	2010-11
	Government Expenditures on Social Services (As percent of total expenditure)				
	Social Services	11.06	12.94	13.06	14.02
(a)	Education, sports & youth affairs	4.02	4.04	3.96	4.46
(b)	Health & family welfare	2.05	1.91	1.90	2.03
(c)	Water supply, housing, etc.	2.02	2.31	2.20	2.27
(d)	Information & broadcasting	0.22	0.22	0.20	0.22
(e)	Welfare to SC/ST & OBC	0.36	0.35	0.41	0.63
(f)	Labour and employment	0.27	0.27	0.22	0.25
(g)	Social welfare & nutrition	0.82	0.72	0.79	1.06
(h)	North-eastern areas	0.00	1.56	1.50	1.75
(i)	Other social services	1.29	1.55	1.87	1.34
	Total Government expenditure	100.00	100.00	100.00	100.00

65. How many activities in the social services are there where the expenditure has been less than 5 percent of the total expenditures incurred on the social services in 2008-09?
   a) One   b) Three
   c) Five   d) All the above

66. In which year, the expenditures on the social services have increased at the highest rate?
   a) 2007-08   b) 2008-09
   c) 2009- 10   d) 2010- 11

67. Which of the following activities remains almost stagnant in terms of share of expenditures?
   a) North-eastern areas   b) Welfare to SC/ST & OBC
   c) Information & broadcasting   d) Social welfare and nutrition

68. Which of the following item's expenditure share is almost equal to the remaining three items in the given years?

    a)   Information & broadcasting   b)   Welfare to SC/ST and OBC

    c)   Labour and employment   d)   Social welfare & nutrition

69. Which of the following items of social services has registered the highest rate of increase in expenditures during 2007-08 to 2010-11?

    a)   Education, sports & youth affairs   b)   Welfare to SC/ST & OBC

    c)   Social welfare & nutrition   d)   Overall social services

70. Which of the following items has registered the highest rate of decline in terms of expenditure during 2007-08 to 2009-10?

    a)   Labour and employment

    b)   Health & family welfare

    c)   Social welfare & nutrition

    d)   Education, sports & youth affairs

Direction for Question No. 71 to Question No. 73.

The following question is based upon the below diagram in which there are three interlocking circles A, P and S where A stands for Artists, circle P for Professors and circle S for Sports persons. Different regions in the figure are lettered from a to f :
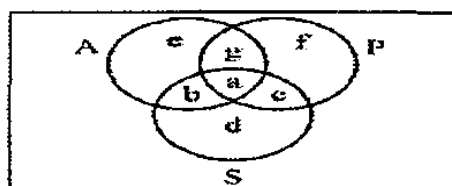
71. The region which represents professors, who are also sports persons, but not artists.

    a)   e   b)   f

    c)   c   d)   g

72. The region which represents professors, who are both artists and sports persons.

a) a
b) c
c) d
d) g

73. The region which represents artists who are neither sportsmen nor professors.

a) d
b) e
c) b
d) g

Direction for Question No74 to Question No 78.

Read the passage carefully and answer the questions given below it.

A story tells that two friends were walking through the desert. During some point of the journey they had an argument, and one friend slapped the other one in the face. The one who got slapped was hurt, but without saying anything, wrote in the sand: "TODAY MY BEST FRIEND SLAPPED ME IN THE FACE." They kept on walking until they found an oasis, where they decided to take a bath. The one who had been slapped got stuck in the mire and started drowning, but the friend saved him. After the friend recovered from the near drowning, he wrote on a stone : "TODAY MY BEST FRIEND SAVED MY LIFE." The friend who had slapped and saved his best friend asked him, "After I hurt you, you wrote in the sand, and now, you write on a stone. Why ?"

The other friend replied : "When someone hurts us, we should write it down in sand where winds of forgiveness can erase it away. But, when someone does something good for us, we must engrave it in stone where no wind can ever erase it.

74. Why did the friend who got hurt write on the sand?

a) Because he was too weak to take revenge.

b) Because he knew that his feeling of hurt was temporary.

c) Because he loved his friend too much.

d) None of these.

75. What is an oasis?

a) An oasis is a tall tree found in a desert.

b) An oasis is a water body found in a desert.

c) An oasis is a creature like centipede.

d) An oasis is a grassland.

76. What did one of the friends do after recovering from the near drowning?
   a)   He avenged by slapping his friend in his face.
   b)   He wrote something on sand in his praise.
   c)   He wrote something about his friend to express his gratitude.
   d)   Other than given options.

77. What does writing on the stone suggest?
   a)   Writing on stone means writing something with an intention to make it last forever.
   b)   Writing something on stone means expressing one's extreme anger.
   c)   Writing something on stone means writing something with a view to preaching one and all.
   d)   All the above.

78. What is the synonym of the word 'engrave' as used in the passage?
   a)   neglect   b)   aid
   c)   inscribe   d)   describe

79. Which of the following is not a leap year?
   a)   800   b)   700
   c)   2000   d)   1200

80. The area of a triangle is with base 4m and height 5m?
   a)   20 sq m   b)   10 sq m
   c)   5 sq m   d)   3 sq m

81. A person crosses a 600 m long street in 5 minutes. What is his speed in km per hour?
   a)   7.2   b)   4.2
   c)   6.1   d)   7.4

82. A car covers a distance of 666 km in 9 hours What is the speed of the car?
   a)   72 kmph   b)   74 kmph
   c)   76 kmph   d)   78 kmph

83. Identify the figure that completes the pattern.
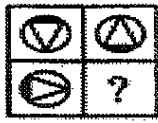
(X) (1) (2) (3) (4)

a) 1   b) 2
c) 3   d) 4

84. Find out which of the figures (1), (2), (3) and (4) can be formed from the pieces given in figure (X).
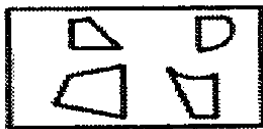

(X) (1) (2) (3) (4)

a) 1   b) 2
c) 3   d) 4

85. Find out which of the figures (1), (2), (3) and (4) can be formed from the pieces given in figure (X).

(X) (1) (2) (3) (4)

a) 1   b) 2
c) 3   d) 4

86. Choose the figure which is different from the rest.

(1) (2) (3) (4) (5)

a) 1   b) 2
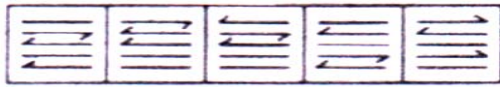c) 3   d) 4

87. Choose the figure which is different from the rest?

    (1)   (2)   (3)   (4)   (5)

a)   5   b)   3

c)   2   d)   1

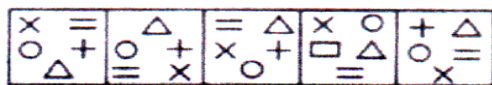**88.** Choose the figure which is different from the rest?

    (1)   (2)   (3)   (4)   (5)

a)   2   b)   4

c)   3   d)   1

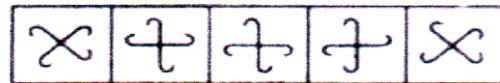**89.** Choose the figure which is different from the rest?

    (1)   (2)   (3)   (4)   (5)

a)   5   b)   4

c)   3   d)   2

90. Choose the figure which is different from the rest?

    (1)   (2)   (3)   (4)   (5)

a)   1   b)   2

c)   3   d)   4

91. Question has a set of four sequentially ordered statements. Each statement can be classified as one of the following: • **Facts (F)**, which deal with the pieces of information that one has heard, seen or read, and which are open to discovery or verification. • **Inferences (I)**, which are conclusions drawn about unknown, on the basis of the known. • **Judgments (J)**, which are opinions that imply approval or disapproval of persons, objects, situations and occurrences in the past, the present or the future. Select the answer option that best describes the set of four statements: (A) We should not get addicted to the flawed belief that corruption in India is caused by the dishonesty of Indians. (B) The fact is that India is surrounded by red tapism. It takes 89 days to start a small business in India, while in Australia it takes only two days. (C) This leads to corruption and falsify people's character. (D) The red tape procedure thus involves contact with officials, which leads to bribery and corruption.

   a)   JFIF   b)   JFJJ

   c)   JIJF   d)   JFJI

92. You are a department manager and you have recently thought of a new procedure that you believe would improve the work process. Some of the employees in your department agree with the change and some do not. One of your employees openly criticises the idea to your director. What would you do and why? Choose ONE option.

   a)   You decide not to respond to the critics in order to avoid unnecessary conflict.

   b)   You reprimand the employee for going over your head to the director and work to promote your idea with even more enthusiasm.

   c)   You meet the employee for a talk and explain that bypassing your authority is unacceptable.

   d)   Employees trust in their manager is important so you decide to implement only some of the changes to keep my employees satisfied.

93. At a marketing meeting with your supervisor and the senior marketing manager you find yourself in the midst of a conflict between them. You know that the two do not get along professionally and that they are in constant disagreement. They are now arguing about strategies for a new campaign, and are asking you to pick a side. What would you do and why? Choose ONE option.

   a)   You accept the idea of the senior marketing manager. Since she is more senior she has more influence on your status in the company and therefore it is politically wiser to support her.

   b)   You accept the idea of your supervisor. Since he is directly above you, he has more influence on your daily routine in the company and therefore it is politically wiser to support him.

   c)   You weigh up the advantages and disadvantages of each side and decide accordingly without getting involved in their personal conflict.

   d)   You believe that getting involved in this dispute would be detrimental to you as both sides are superior to you. Therefore, you refuse to pick a side saying that both strategies are equally successful.

94. You have been working as a salesperson for the past year and have consistently achieved great sales numbers. Due to personal reasons, you have recently been unfocused at work and as a result your work performance has declined. Additionally, due to changes in the market, the sales figures of your team have decreased as well. Your director does not seem to be taking the changes in the market into account and is blaming your poor performance on poor leadership on your part. What would you do and why? Choose the BEST option.

a) You explain your personal situation to the director and apologize for the decline in the performance of my team. You ask to take a few days off to recuperate.

b) You make a decision to put aside your personal situation and consult other sales directors regarding their ways of coping with a volatile market. You devote yourself entirely to your work.

c) You update the director on the changes in the market and explain that there is nothing that can be done at the moment to improve sales.

d) You scold your team members for their poor performance and set new, more attainable sales targets in line with the changes in the market.

95. You've been working in the same place for the past three years and have managed to work your way up. Lately, you have been feeling that you have reached your potential in the company so you start pursuing options for advancing your career in other companies. You are now in the midst of negotiations for a new position. Rumours that you are leaving have spread in your current work place. What would you do and why? Choose ONE option.

a) Since the rumour is already out, you update all your acquaintances in the organisation that you are in the midst of negotiations for a new position. This may even encourage your directors to promote you within the company.

b) Since it is only a rumour, you don't update anyone until you actually hand in your notice. Nothing has been decided yet.

c) Since the rumour is already out and you will probably leave, you invest a little less in your work and a bit more in attaining the new position.

d) Because the rumour is out you update your manager and only him about your intention of leaving. Since you are still an employee there, you keep working normally.

96. In the following question a statement is given, followed by two conclusions. Give answer :

Statements : Quality has a price tag. India is allocating lots of funds to education.

Conclusions :

I. Quality of education in India would improve soon.

II. Funding alone can enhance quality of education.

a) Only conclusion I follows

b) Only conclusion II follows

c) Either I or II follows

d) Neither I nor II follows

97. In the following question a statement is given, followed by two conclusions. Give answer:

Statements : The standard of education in private schools is much better than Municipal and Zilla Parishad-run schools.

Conclusions :

I. The Municipal and Zilla Parishad should make serious efforts to improve standard of their schools.

II. All Municipal and Zilla Parishad schools should be closed immediately.

a) Only conclusion I follows

b) Only conclusion II follows

c) Either I or II follows

d) Neither I nor II follows

98. In the following question a statement is given, followed by two conclusions. Give answer:

Statements : Domestic demand has been increasing faster than the production of indigenous crude oil.

Conclusions :

I. Crude oil must be imported.

II. Domestic demand should be reduced.

a) Only conclusion I follows

b) Only conclusion II follows

c) Either I or II follows

d) Neither I nor II follows

99. In the following question a statement is given, followed by two conclusions. Give answer:

Statements : Fashion is a form of ugliness so intolerable that we have to alter it every six months.

Conclusions :

I. Fashion designers do not understand the public mind very well.

II. The public by and large is highly susceptible to novelty.

a) Only conclusion I follows

b) Only conclusion II follows

c) Either I or II follows

d) Neither I nor II follows

100. In the following question a statement is given, followed by two conclusions. Give answer:

Statements : Until our country achieves economic equality, political freedom and democracy would be meaningless.

Conclusions :

I. Political freedom and democracy go hand in hand.

II. Economic equality leads to real political freedom and democracy.

a) Only conclusion I follows

b) Only conclusion II follows

c) Either I or II follows

d) Neither I nor II follows

✘ ✘ ✘

Rough Work

Rough Work